

57 Cal.Rptr.2d 503

Court of Appeal, First District, Division 2, California.

Felix BOQUILON et al., Plaintiffs and Appellants,
v.

Mary BECKWITH et al., Defendants and Appellants.

No. A066996. Oct. 11,
1996. Rehearing Denied Nov. 5, 1996.

Homeowners sued real estate agent for fraud and violation of the Home Equity Sales Contracts Act. The Superior Court, San Mateo County, No. 379975, [Rosemary Pfeiffer, J.](#), found defendant liable for violation of the Act and ordered her to pay damages, attorney fees, and costs. Parties appealed. The Court of Appeal, [Phelan, P.J.](#), assigned, held that: (1) evidence supported finding that defendant, as equity purchaser, violated the Act by acquiring title to plaintiffs' house while it was in foreclosure without required written notices and by conveying and placing encumbrance on property without plaintiffs' written consent; (2) plaintiffs were not entitled to mandatory award of treble damages arising from defendant's conveying, encumbering, or reselling of the property; (3) trial court improperly credited defendant with certain amounts paid in connection with transactions which violated the Act; (4) evidence supported finding that defendant was not acting as agent of realty company when she violated the Act; (5) evidence supported finding that defendant's conduct was neither fraudulent nor unconscionable; and (6) fee award consisting of half of plaintiffs' requested fees was not abuse of trial court's discretion.

Modified and, as modified, affirmed.

[Kline, P.J.](#), filed concurring and dissenting opinion.

West Headnotes (20)

1 **Consumer Credit**  Particular Businesses or Transactions

92B Consumer Credit
 92BI In General
 92Bk3 License and Regulation in General
 92Bk4 Particular Businesses or Transactions

Home Equity Sales Contracts Act was enacted to protect homeowners who are faced with foreclosure proceedings and find themselves at the mercy of unscrupulous individuals who induce them to sell their homes for small fraction of their fair market values through the

use of schemes which often involve oral and written misrepresentations, deceit, intimidation, and other unreasonable commercial practices. [West's Ann.Cal.Civ.Code § 1695\(a\)](#).

1 Cases that cite this headnote

2 **Consumer Credit**  Actions

92B Consumer Credit
 92BI In General
 92Bk18 Actions

Homeowners' handwritten statement purporting to hold real estate agent harmless was not waiver of their rights under the Home Equity Sales Contracts Act; even if execution of sketchy document could be stretched to include waiver of rights, it was void and unenforceable as contrary to public policy. [West's Ann.Cal.Civ.Code § 1695.10](#).

0 Cases that cite this headnote

3 **Consumer Credit**  Particular Businesses or Transactions

92B Consumer Credit
 92BI In General
 92Bk3 License and Regulation in General
 92Bk4 Particular Businesses or Transactions

Real estate agent who purchased homeowners' residence while it was in foreclosure violated the Home Equity Sales Contracts Act by acquiring title without written contract, cooling off period, or appropriate notices and disclosures, and by conveying interest in the property and placing encumbrance on it without homeowners' specific written consent. [West's Ann.Cal.Civ.Code § 1695.6\(a, e\)](#).

2 Cases that cite this headnote

4 **Consumer Credit**  Particular Businesses or Transactions

92B Consumer Credit
 92BI In General
 92Bk3 License and Regulation in General
 92Bk4 Particular Businesses or Transactions

Home Equity Sales Contracts Act applied to transaction involving sale and lease back of house, with option to regain title on unspecified

terms, even though there was no outright sale of the house. [West's Ann.Cal.Civ.Code § 1695.6\(e\)](#).

[0 Cases that cite this headnote](#)

5 **Consumer Credit** ← Particular Businesses or Transactions

92B Consumer Credit

92BI In General

92Bk3 License and Regulation in General

92Bk4 Particular Businesses or Transactions

Under the Home Equity Sales Contracts Act, when equity purchaser purports to hold title as result of any transaction in which equity seller grants the residence in foreclosure by any instrument which purports to be an absolute conveyance, and reserves or is given by equity purchaser an option to repurchase such residence, the transaction is presumed to be a loan transaction and the purported absolute conveyance a mortgage, subject to the rights of any bona fide purchaser. [West's Ann.Cal.Civ.Code § 1695.12](#).

[1 Cases that cite this headnote](#)

6 **Consumer Credit** ← Particular Businesses or Transactions

92B Consumer Credit

92BI In General

92Bk3 License and Regulation in General

92Bk4 Particular Businesses or Transactions

Home Equity Sales Contracts Act provision prohibiting equity purchaser from transferring or encumbering any interest in the residence in foreclosure applies to situation where equity purchaser has given the notices required by the Act but, nevertheless, proceeds to transfer or encumber the property within the statutory cancellation period. [West's Ann.Cal.Civ.Code § 1695.6\(b\)\(3\)](#).

[0 Cases that cite this headnote](#)

7 **Consumer Credit** ← Actions

92B Consumer Credit

92BI In General

92Bk18 Actions

Where equity purchaser, who purports to hold title to residence in foreclosure as result of

transaction purporting to be absolute conveyance, with equity seller having option to repurchase the residence, transfers or encumbers the property in violation of the Home Equity Sales Contracts Act, Act does not entitle equity seller to mandatory award of statutory treble damages unless the element of unconscionable advantage is present. [West's Ann.Cal.Civ.Code §§ 1695.6\(e\), 1695.7, 1695.13](#).

[3 Cases that cite this headnote](#)

8 **Consumer Credit** ← Actions

92B Consumer Credit

92BI In General

92Bk18 Actions

In enacting the Home Equity Sales Contracts Act, the legislature intended to mandate exemplary damages only in the exceptional, not the ordinary case, and only in those cases where the violation of the Act was knowing and intentional. [West's Ann.Cal.Civ.Code § 1695.7](#).

[0 Cases that cite this headnote](#)

9 **Consumer Credit** ← Particular Businesses or Transactions

92B Consumer Credit

92BI In General

92Bk3 License and Regulation in General

92Bk4 Particular Businesses or Transactions

Where equity purchaser has acquired title to residence in foreclosure under express or implied, but unwritten, agreement to resell the property, equity sellers are not estopped from claiming damages for loss of equity under the Home Equity Sales Contracts Act. [West's Ann.Cal.Civ.Code §§ 1695.6\(a, b\), 1695.7](#).

[0 Cases that cite this headnote](#)

10 **Consumer Credit** ← Particular Businesses or Transactions

92B Consumer Credit

92BI In General

92Bk3 License and Regulation in General

92Bk4 Particular Businesses or Transactions

Finding that equity sellers were not entitled to mandatory treble damages under the Home Equity Sales Contracts Act, in connection with

equity purchaser's resale of residence, was supported by evidence that equity purchaser initially acquired title to house in foreclosure without written contract, cooling off period, or other appropriate notices and disclosures, that equity purchaser subsequently obtained written "consent" from equity sellers to solicit and complete resale, and that equity purchaser notified equity sellers in writing of the proposed resale, even though other evidence indicated that equity sellers' consent was obtained by economic duress and thus was invalid. [West's Ann.Cal.Civ.Code §§ 1695.6\(e\), 1695.7.](#)

[1 Cases that cite this headnote](#)

11 **Consumer Credit** Particular Businesses or Transactions

Consumer Credit Actions

- [92B](#) Consumer Credit
- [92BI](#) In General
- [92Bk3](#) License and Regulation in General
- [92Bk4](#) Particular Businesses or Transactions
- [92B](#) Consumer Credit
- [92BI](#) In General
- [92Bk18](#) Actions

Equity purchaser may be held to answer in damages for established violations of the Home Equity Sales Contracts Act. [West's Ann.Cal.Civ.Code § 1695.7.](#)

[0 Cases that cite this headnote](#)

12 **Consumer Credit** Particular Businesses or Transactions

- [92B](#) Consumer Credit
- [92BI](#) In General
- [92Bk3](#) License and Regulation in General
- [92Bk4](#) Particular Businesses or Transactions

Even well-meaning lay people who acquire title to "residence in foreclosure" must abide by the technical requirements of the Home Equity Sales Contracts Act for conveyance of such property, or face liability for damages to equity sellers who lose their equity in the process. [West's Ann.Cal.Civ.Code §§ 1695.1\(a\)\(6\), 1695.7.](#)

[0 Cases that cite this headnote](#)

13 **Consumer Credit** Particular Businesses or Transactions

- [92B](#) Consumer Credit
- [92BI](#) In General
- [92Bk3](#) License and Regulation in General
- [92Bk4](#) Particular Businesses or Transactions

Where equity purchaser obtained apparent right to resell equity sellers' property through violation of the Home Equity Sales Contracts Act, she should not have been allowed to profit from that transaction by receiving real estate sales commission. [West's Ann.Cal.Civ.Code § 1695.7.](#)

[1 Cases that cite this headnote](#)

14 **Consumer Credit** Particular Businesses or Transactions

- [92B](#) Consumer Credit
- [92BI](#) In General
- [92Bk3](#) License and Regulation in General
- [92Bk4](#) Particular Businesses or Transactions

Under the Home Equity Sales Contracts Act, equity sellers were entitled to damages reflecting their loss of equity as of the date of the Act's violation, with offsets only for those of equity purchaser's expenses that would have been incurred independent of equity purchaser's violations of the Act. [West's Ann.Cal.Civ.Code § 1695.7.](#)

[1 Cases that cite this headnote](#)

15 **Appeal and Error** Substantial Evidence

- [30](#) Appeal and Error
- [30XVI](#) Review
- [30XVI\(I\)](#) Questions of Fact, Verdicts, and Findings
- [30XVI\(I\)3](#) Findings of Court
- [30k1010](#) Sufficiency of Evidence in Support
- [30k1010.1](#) In General
- [30k1010.1\(6\)](#) Substantial Evidence

Court of Appeal will not disturb trial court's finding if there is substantial evidence, whether contradicted or uncontradicted, to support it.

[1 Cases that cite this headnote](#)

16 **Principal and Agent** Sufficiency to Support Verdict or Finding

- [308](#) Principal and Agent

[308III](#) Rights and Liabilities as to Third Persons
[308III\(A\)](#) Powers of Agent
[308k118](#) Evidence as to Authority
[308k123](#) Weight and Sufficiency
[308k123\(3\)](#) Sufficiency to Support Verdict or Finding

Finding that real estate agent was not acting as agent of real estate company when she violated the Home Equity Sales Contracts Act was supported by evidence that loans made to homeowner to pay off his gambling debts were made by real estate agent acting in her individual capacity, that homeowners conveyed their residence to real estate agent personally, that there was no subsequent transfer to real estate company as an entity, and by lack of evidence that real estate company was separate legal entity capable of acquiring or holding title to real property. [West's Ann.Cal.Civ.Code § 1695 et seq.](#)

[6 Cases that cite this headnote](#)

17 [Consumer Credit](#) ← Actions

[92B](#) Consumer Credit
[92BI](#) In General
[92Bk18](#) Actions

Finding that equity purchaser did not defraud or take “unconscionable advantage” of equity sellers, within meaning of the Home Equity Sales Contracts Act, and thus was not liable for statutory treble damages, was supported by evidence that transfer, refinancing, and resale of equity sellers' property was necessitated by their inability to keep up with required payments, and that equity purchaser's primary motive in dealing with equity sellers was not to capture their home equity for herself but, rather, to help them out of their financial bind as favor to mutual friend, even though there was some evidence of sharp dealing by equity purchaser in connection with personal loans she extended to equity seller to cover his gambling losses. [West's Ann.Cal.Civ.Code §§ 1695.7, 1695.13.](#)

[1 Cases that cite this headnote](#)

18 [Costs](#) ← Public Interest and Substantial Benefit Doctrine; Private Attorney General

[102](#) Costs

[102VIII](#) Attorney Fees
[102k194.42](#) Public Interest and Substantial Benefit Doctrine; Private Attorney General

No “public right” was at stake, so as to entitle homeowner-plaintiffs to award of attorney fees under “private attorney general” theory, where homeowners obtained private counsel to vindicate their personal financial interest in the equity in their home under the Home Equity Sales Contracts Act. [42 U.S.C.A. § 1988](#); [West's Ann.Cal.C.C.P. § 1021.5](#); [West's Ann.Cal.Civ.Code § 1695 et seq.](#)

[1 Cases that cite this headnote](#)

19 [Costs](#) ← Public Interest and Substantial Benefit Doctrine; Private Attorney General

[102](#) Costs
[102VIII](#) Attorney Fees
[102k194.42](#) Public Interest and Substantial Benefit Doctrine; Private Attorney General

Even if “private attorney general” theory of attorney fee recovery applies in case, it is still within trial court's discretion to determine whether time spent on unsuccessful legal theory was reasonably incurred. [42 U.S.C.A. § 1988](#); [West's Ann.Cal.C.C.P. § 1021.5.](#)

[5 Cases that cite this headnote](#)

20 [Consumer Credit](#) ← Actions

[92B](#) Consumer Credit
[92BI](#) In General
[92Bk18](#) Actions

In action against real estate agent in which homeowners established violation of the Home Equity Sales Contracts Act, but failed to prove fraud violation, trial court did not abuse its discretion in awarding homeowners' half of their requested attorney fees, based on determination that half of court's time and, by logical extension, half of homeowners' counsel's and expert's time, was spent on fraud portion of action and, thus, was not reasonably spent. [West's Ann.Cal.Civ.Code § 1695 et seq.](#)

[6 Cases that cite this headnote](#)

Attorneys and Law Firms

****505 *1702** Gilbert T. Graham, Raul S. Picardo, San Francisco, for Plaintiffs and Appellants.

David M. McKim, San Mateo, for Defendants and Appellants.

Opinion

****506** PHELAN, Presiding Justice.*

* Presiding Justice of the Court of Appeal, First Appellate District, Division Three, sitting under assignment by the Chairperson of the Judicial Council.

In these cross-appeals, the parties seek review of a judgment of the San Mateo Superior Court by which defendant Mary Beckwith was found liable for a violation of the Home Equity Sales Contracts Act (Civ.Code, § 1695 et seq.)¹ and ordered to pay plaintiffs Felix and Natividad Boquilon damages in the amount of \$10,290.60, with prejudgment interest from October 26, 1990, plus \$19,852.50 in attorney and expert fees, and \$2,026.05 in court costs as authorized by section 1695.7.

1 All statutory references are to the Civil Code unless otherwise indicated.

In the principal appeal, Beckwith contends that there was no evidence that the parties intended a “sale” to her of the Boquilons' home and that, therefore, there could be no violation of the Home Equity Sales Contracts Act. In their cross-appeal, the Boquilons argue that the trial court erred by: entering judgment in favor of Beckwith on their cause of action for fraud; finding that a codefendant, Panda Realty was not liable for any of their damages; refusing to award exemplary damages pursuant to section 1695.7; and granting Beckwith certain credits against the judgment. The Boquilons also contend that the trial court abused its discretion by awarding only 50 percent of the amount of attorney fees they requested, on the theory that half of their attorneys' time was spent on causes of action on which they did not prevail.

We agree that the trial court improperly credited Beckwith with certain amounts paid in connection with transactions which violated the Home ***1703** Equity Sales Contracts Act and that the Boquilons are, thus, entitled to additional damages in the amount of \$29,273.71. However, because there is substantial evidence to support the trial court's other findings, and because we discern no abuse of discretion in the court's ruling on the fee award, we will affirm the judgment

as modified to include a total award of \$39,564.31 in “actual damages.” (§ 1695.7.)

I. FACTUAL AND PROCEDURAL BACKGROUND

The Boquilons purchased a home at 169 Sparrow Drive in Hercules, California, in 1979. In January 1990, Mr. Boquilon was introduced by a friend to Beckwith, who is a licensed real estate agent,² for the purpose of obtaining a personal loan with which to pay off his gambling debts. On January 29, 1990, Mr. Boquilon met with Beckwith in her office at Panda Realty to discuss the loan and, that day, signed a promissory note for \$6,000. The note did not specify the term of the loan, and spaces for the principal sum and interest rate were left blank. Beckwith testified that she did not put an interest rate in the note because it would take too much of Mr. Boquilon's time. However, Mr. Boquilon testified that he understood he was to pay \$145 per month, in interest only, on this note. Mr. Boquilon also executed a deed of trust on the Boquilons' residence, but it was never notarized or recorded.³ The loan proceeds were drawn on an account jointly owned by Beckwith and her husband. Mr. Boquilon made monthly payments on this first loan, with interest, until May 1990.

2 The Boquilons correctly note that, throughout her opening brief, Beckwith studiously avoids mentioning the fact that she is a licensed real estate professional. Characterizing herself instead as “a kindly woman” and an “innocent Samaritan” who was simply trying to “help virtual strangers” as a favor to a mutual friend, she even goes so far as to argue that her “ignorance of the law,” i.e., of her obligations under the Home Equity Sales Contracts Act, should be excused.

3 Apparently, Beckwith intended to record the deed of trust if Mr. Boquilon did not repay the loan. As Mr. Boquilon was the only spouse to sign the documents conveying a security interest in what was presumably a community property home, it is unlikely that any the deed of trust would have been valid and effective in any event. (Fam.Code, §§ 1100, subd. (c); 1102, subd. (a).)

On May 16, 1990, Mr. Boquilon obtained a second personal, unsecured loan from Beckwith in the amount of \$2,000. At that time, he signed an I.O.U. prepared by Beckwith, by which he promised to repay \$2,200, plus interest only on the \$8,000 principal balance until October 1990 at the rate of \$190.84 per month. The trial court judicially noticed that ****507** the effective rate of interest charged by Beckwith on these personal loans was 28.6%.

On September 28, 1990, the Boquilons received notice that they were in default in the amount of \$6,996.90 on payments on the first mortgage on *1704 their home held by Beneficial California, Inc. (Beneficial). At the time, the balance of the loan secured by the Beneficial mortgage was \$144,000. A notice of default was recorded for \$7310.65 on September 18, 1990. Beneficial offered to refinance the loan, and Mrs. Boquilon testified that she could have borrowed money from her sister to cure the default. However, Beckwith—who was aware of the notice of default, having seen a letter from Beneficial about it—advised the Boquilons not to refinance through Beneficial. Beckwith told them they had been paying too much interest and could pay substantially less by refinancing through her. Apparently to that end, in early October 1990, Beckwith had the Boquilons fill out a loan application, obtained a credit report on them from Datafax,⁴ and obtained an appraisal from Taplin, Thomas & Associates, Inc. That appraisal indicated the fair market value of the house was \$210,000 as of October 16, 1990.

⁴ The credit report contains an entry stating that it was “Prepared For Panda Realty, 113 El Camino Real # 201, Millbrae, CA.” There is no dispute that this was Beckwith's business address.

On October 26, 1990, the Boquilons met with Beckwith at her Panda Realty office. Mr. Boquilon told Mrs. Boquilon that the purpose of the meeting was to discuss refinancing the house. “Panda Real Estate” was written on the door, Beckwith's name was on her desk, and the Boquilons believed that Beckwith was at that time acting in her capacity as a real estate agent.⁵ After telling Mrs. Boquilon that Mr. Boquilon had previously borrowed \$8,000, Beckwith proposed to the couple that she would make the necessary payments to cure the default with Beneficial and assist the Boquilons in refinancing their property. Beckwith further proposed that the Boquilons transfer title to her so she could refinance it in her own name at a lower interest rate than they could obtain on their own.⁶ The parties agreed that, after the property had been refinanced, it would be transferred back to the Boquilons, who would then assume the new loan. Beckwith testified that she was willing to wait years to be repaid and expected that, at worst, she would have to wait seven years until the Boquilons could clear their credit after the bankruptcy. The Boquilons believed they had no choice but to accept Beckwith's proposal because she threatened to sue them on the existing promissory notes if they did not agree.

⁵ Although Beckwith never discussed her status with the Boquilons, they believed she was a licensed real estate agent because the friend who introduced Beckwith told them she was. When Mr. Boquilon met with Beckwith to arrange the first personal loan, she had also given him a business card identifying herself as a realtor with Panda Realty and listing her business address and phone number.

⁶ Beckwith told the Boquilons they could not get a loan in their own names because they had bad credit. The Boquilons' home had been in foreclosure twice in 1989 and they had refinanced the home several times, increasing their monthly mortgage payments from \$500 to \$1700 by the time of the Beneficial foreclosure. The couple also filed for bankruptcy in 1988.

After the meeting at the Panda Realty Office, Beckwith drove the Boquilons to a title company to sign a grant deed conveying the property to her, *1705 as “a married woman as her sole and separate property.” The grant deed was recorded on October 29, 1990.⁷ At no time did Beckwith discuss with the Boquilons the customary procedures for securing a loan by executing and recording a deed of trust, rather than a grant deed, or the difference between the two conveyances. Beckwith explained that she did not mention the possibility of executing a deed of trust instead of a grant deed because the couple had a previous foreclosure and because it “was too much bother.” She also admitted that she obtained a grant deed because she was afraid Mr. Boquilon would not pay her, and she was concerned that if she used a deed of trust she herself might get foreclosed by the holder of senior security, i.e., Beneficial. Thus, it appears from her own testimony that Beckwith made a conscious decision **508 to obtain a grant deed rather than a deed of trust to accomplish the conveyance from the Boquilons. At the time, Beckwith had never heard of the Home Equity Sales Contracts Act—despite the fact that the standard of practice for realtors in the area required her to know about such a provision.

⁷ Mrs. Boquilon testified that she did not understand the difference between a grant deed and a deed of trust.

While they were at the title company on October 26, 1990, the Boquilons also signed a form lease agreement,⁸ which they understood to be for the period of time it took Beckwith to obtain a new loan on the house and transfer it back to them under an assumption of the financing. Beckwith said that the rental agreement was “only for the bank” while

she was applying for refinancing. The monthly “rent” was specified in the rental agreement at \$2,280, even though the fair rental value at that time was only \$900 to \$1,000 per month.⁹ Beckwith told the Boquilons that, once the house was refinanced, they would only have to pay her \$1,400 per month. In handwritten notations added to the lease agreement after it was signed, Beckwith stated that the Boquilons, as “tenant,” were aware that she, the “buyer and owner,” was a licensed real estate agent and that she, as the “owner,” had the right to sell the property if the Boquilons defaulted.

8 The form agreement was entitled “Lease-Rental Agreement and Deposit Receipt” but, in what appears to be Mr. Boquilon’s handwriting, the words “Lease-Rental” were crossed out and the words “Lease option agreement to purchase,” were added to the form. As thus edited, the parties’ agreement was admitted at trial as joint Exhibit 13.

9 Apparently, the rent was to be reduced to \$1,800 beginning May 1, 1991.

Beckwith never mentioned the amount of money the Boquilons would have to repay to redeem their property, other than the \$8,000 she had loaned to Mr. Boquilon, and did not discuss what other costs, if any, might be incurred in connection with the refinancing. Nor did Beckwith tell the Boquilons anything about the procedure for assuming the new loan she was supposedly obtaining for them. Their course of dealing with Beckwith made *1706 the Boquilons concerned that she was trying to “get” the property. However, Beckwith gave the Boquilons oral assurances that she was not personally interested in “getting” the property as she lived in Hillsborough and was very wealthy.

Approximately one month after the transfer of title to Beckwith, Mrs. Boquilon called Beckwith to ask for a more precise written agreement between them as Beckwith had promised. After an angry exchange of words, Beckwith told Mrs. Boquilon, “I hate to tell you this but this is my property now.” When Mrs. Boquilon said she would be calling an attorney for advice, Beckwith said, “[O]h you brat,” and hung up the telephone.

On November 20, 1990—approximately one month after the Boquilons executed the grant deed—Beckwith transferred the property to her husband and herself as joint tenants and closed escrow on a new loan of \$153,750 from American Savings. Beckwith paid the following costs in connection with the refinancing with American Savings: \$3,768.62 in loan fees, \$703.20 for title insurance premiums, \$281.25 in

escrow fees, \$32.00 for recording, \$452.48 for fire insurance, \$142,578.88 to pay off the principal balance of the Beneficial loan, additional interest in the amount of \$1,053.55, other fees of \$105.00, and a prepayment penalty of \$7,969.18 on the Beneficial loan.¹⁰ All of these costs were covered by the proceeds of the American Savings loan, except for \$3,713.37 which Beckwith paid into escrow out of her own funds. Beckwith never told American Savings that she was not the true owner of the property when she applied for the new loan. After the property was refinanced, Beckwith reduced the Boquilons’ monthly payments to her to \$1,800.

10 Beckwith admitted that she never noticed that a prepayment penalty applied to the Beneficial loan if it was paid off early, or that approximately \$7,000 could have been saved by waiting two years.

In order to get some cash out of the property to repay herself for the loans she had made to Mr. Boquilon, Beckwith refinanced the property again. She paid an amount exceeding \$1,000 in costs in connection with this second refinancing. The total additional costs incurred by Beckwith and added to the loan balance as a result of the **509 two separate refinancings were \$15,014.88. Beckwith admitted she never gave the Boquilons any estimate of closing costs, which is normally done by financial institutions that make loans to consumers.

On December 17, 1990, Beckwith met with the Boquilons in her office for the stated purpose of “giving them their property back.” Instead, at Beckwith’s insistence, the parties signed a handwritten note prepared by Beckwith stating that Beckwith, as the “owner of [the] property,” would sell the *1707 property and the balance would be paid to the Boquilons, as the “tenant,” after Beckwith had paid “all expenses from all escrows from title company,” including the loan from Beneficial. The Boquilons testified that they never agreed to Beckwith’s plan to sell their house and signed the note under duress because it was the only way they would be able to get any money out of their property now that Beckwith owned it and they had no written documents to prove their interest in the property. There was no discussion of a sale price or any other terms of sale.

In May 1991, Beckwith told the Boquilons that their property had been sold and that they would have to pay a reduced amount of rent to the new owner. The Boquilons asked for their equity, but Beckwith said there was no equity. The Boquilons then went to a lawyer for advice.¹¹ When Beckwith found this out, she begged the Boquilons not to

involve a lawyer and assured them that, if they would stop seeing the attorney, she would handle the transaction fairly and put off the sale.

- 11 On July 30, 1991, Mrs. Boquilon filed a fraud complaint with the Contra Costa County District Attorney. On August 14, 1991, the district attorney sent the parties a letter saying he was closing his file based on representations from Beckwith that she would provide the Boquilons with a complete accounting and pay them the net proceeds of the sale after deducting what she was owed.

On July 22, 1991, the Boquilons received a letter from Beckwith stating that the property had been sold to Rolando and Fe Flores. On August 15, 1991, the Boquilons were served by Beckwith with a three-day notice to pay rent or quit. On September 13, 1991, Mrs. Boquilon wrote to Beckwith, pleading: "I want my property ... back[,] let me assume your loan like you promise to us." The Boquilons and their three children were eventually evicted from their home of fifteen years and, on October 21, 1991, judgment for possession and damages in the amount of \$4,120.00 was entered in favor of Beckwith.

On March 6, 1992, Beckwith closed a sale of the property to Reynaldo C. and Ester V. Frias for \$194,000. Beckwith claimed a commission of \$2,910 on the sale even though she was the seller and had given an exclusive listing to another realtor.

The Boquilons filed their complaint on July 8, 1992, naming Beckwith and Panda Realty as defendants and alleging causes of action for fraud, breach of contract, and violation of the Home Equity Sales Contracts Act. Beckwith cross-complained, and the case proceeded to a bench trial on March 7, 1994.

The court issued a tentative decision on March 31, 1994, finding that Beckwith violated the Home Equity Sales Contracts Act; that the date of *1708 transfer was October 26, 1990; that the property was worth \$210,000 at the time of the transfer; and that plaintiffs were entitled to prejudgment interest and attorney fees. However, the court found against plaintiffs on the fraud causes of action, on the exemplary damages claim under the Act, and on the claim that Beckwith's actions were "unconscionable" within the meaning of section 1695.13. Specifically, the trial court stated: "[T]he Court finds no violation of Paragraph 3 of Subdivision B of Section 1695.6. Clearly, the encumbrance by American Savings was done with the knowledge, consent

and agreement of the Boquilon's. [¶] The Court further finds that Defendant's motive was not to take unconscionable advantage of the Plaintiffs in this situation. The Court finds that she acted out of a motivation to help a friend and that the primary factor in this whole transaction was the Plaintiffs' failure to make payments to Ms. Beckwith consistent with their agreements. [¶] Both Mr. and Mrs. Boquilon testified that they understood that Ms. Beckwith was to be paid-off and they had to assume the loan to get title back. Ms. Beckwith's **510 testimony was that she was prepared to give them up to seven years to make those payments—a period of time [in] which their credit would be cleared from the bankruptcy and foreclosure. None of that can be construed as bad faith or unconscionability on Ms. Beckwith's part." In computing damages, the court granted credits against the appraised value for: payoff of the Beneficial mortgage (\$152,926.00); closing costs related to the eventual sale of the property by Beckwith (\$10,585.15); the principal balance of the loans Beckwith made to Mr. Boquilon (\$8,000.00); and past-due rent under the rental agreement (\$6,070.00). After deducting these amounts, and giving the Boquilons credit for \$9,250.00 in payments to Beckwith, the Boquilons were left with a tentative net damages award of \$15,230.00, plus prejudgment interest from October 26, 1990.

After the parties filed objections to the tentative decision, the trial court amended its decision to allow additional credits in favor of Beckwith, as follows: \$6,671 for a payment she made to Beneficial on October 30, 1990, to cure the Boquilons' default; \$1,706.21 Beckwith paid Beneficial on November 15, 1990; an additional month's rent at the monthly rental rate of \$2,280.00; and refinancing "escrow costs" of \$1,895.19, \$3,713.37, and \$452.48 (a total of \$6,061.04) associated with the refinancing. Plaintiffs, too, received an additional credit for rent paid in the amount of \$3,750.00. Final judgment for plaintiffs was entered on June 22, 1994, in the sum of \$10,290.60, plus interest from October 26, 1990. Plaintiffs were subsequently awarded \$19,852.50 in attorney fees, but this was only half the amount they had sought. The trial court reasoned that the attorney fees were allocated 50-50 between the fraud cause of action, on which plaintiffs did not prevail, and the statutory cause of action, on which they did prevail. These timely cross-appeals followed.

*1709 II. DISCUSSION

1 2 The Home Equity Sales Contracts Act (hereinafter, sometimes, the Act) was enacted to protect homeowners who are faced with foreclosure proceedings and may find

themselves at the mercy of unscrupulous individuals who “induce homeowners to sell their homes for a small fraction of their fair market values through the use of schemes which often involve oral and written misrepresentations, deceit, intimidation, and other unreasonable commercial practices.” (§ 1695, subd. (a).)¹² Of course, the Legislature did not prohibit the sale of distressed properties to such individuals, but did establish a number of procedural protections and mandatory preconditions to such sales. Thus, the Legislature declared that the “intent and purposes” of the Act are: “To provide each homeowner with information necessary to make an informed and intelligent decision regarding the sale of his or her home to an equity purchaser; to require that the sales agreement be expressed in writing; to safeguard the public against deceit and financial hardship; to insure, foster, and encourage fair dealing in the sale and purchase of homes in foreclosure; to prohibit representations that tend to mislead; to prohibit or restrict unfair contract terms; to afford homeowners a reasonable and meaningful opportunity to rescind sales to equity purchasers; and to preserve and protect home equities for homeowners of this state.” (§ 1695, subd. (d)(1).) The Legislature further declared that the Act “shall be liberally construed to effectuate this intent and to achieve these purposes.” (*Id.*, subd. (d)(2).)

12 As a threshold matter, Beckwith contends that the Boquilons “released” all claims against her when they signed a handwritten statement on September 9, 1991, which states: “1. We want to have the opportunity to purchase our property back in the near future. 2. We willing [*sic*] to pay the back payment on rent that we owe to Mary Beckwith. 3. We will sign a rental agreement for month to month. 4. We hereby hold Mary Beckwith harmless....” The trial court rejected this affirmative defense, and so do we. On its face, the documents does not evince an intent on the part of the Boquilons' to relinquish their Home Equity Sales Contracts Act claim or, for that matter, any other rights or claims they had against Beckwith. Moreover, to the extent the Boquilons' execution of this sketchy document can be stretched to include a waiver of their rights under the Act, it is “void and unenforceable as contrary to public policy.” (§ 1695.10.)

**511 In *Segura v. McBride* (1992) 5 Cal.App.4th 1028, 7 Cal.Rptr.2d 436 (*Segura*), Division Four of this court explained the basic structure of the Home Equity Sales Contracts Act: “[T]he Act seeks to regulate transactions between an equity purchaser and an equity seller resulting in the sale of residential real property in foreclosure.^[13] At the heart of the scheme is the requirement that the

agreement between buyer and seller be in writing, with specific terms aimed at protecting the homeowner. (§§ 1695.2, 1695.3, *1710 1695.5.) The contract must include the total consideration given, terms of payment and terms of any rental agreement; a conspicuous statement of the right to cancel within five business days or until 8 a.m. on the day scheduled for foreclosure, with an attached notice of cancellation; and a conspicuous notice that until the right to cancel has ended, the equity purchaser cannot ask the seller to sign a deed or any other documents. (§§ 1695.3-1695.5.) The equity purchaser must provide, and complete, the contract in conformity with these terms. (§ 1695.6, subd. (a).) [¶] During the ‘cooling off’ period, the equity purchaser cannot take title to the property by written instrument or recordation thereof; transfer or encumber any interest in the property; or pay the seller any consideration. (§ 1695.6, subd. (b).) Moreover, the purchaser cannot make untrue or misleading statements about the value of the property, any foreclosure proceeds, or the terms of sale. (§ 1695.5, subd. (d).) Additionally, when the seller grants the residence by an instrument purporting to be an absolute conveyance but reserves or is given an option to repurchase, the equity purchaser cannot grant any interest in the property to another without the written consent of the seller. (§ 1695.6, subd. (e).) Finally, it is unlawful to take unconscionable advantage of the property owner in foreclosure. (§ 1695.13.) Depending on the nature of the violation, the aggrieved seller may be entitled to rescission, other equitable relief or damages, including exemplary damages. (§§ 1695.7, 1695.14.)” (*Segura v. McBride, supra*, 5 Cal.App.4th at pp. 1035-1036, 7 Cal.Rptr.2d 436, fns. omitted.)

13 For purposes of the Act, “ ‘Residence in foreclosure’ and ‘residential real property in foreclosure’ means residential real property consisting of one- to four-family dwelling units, one of which the owner occupies as his or her principal place of residence, and against which there is an outstanding notice of default” (§ 1695.1, subd. (b).)

A. Substantial Evidence Supports the Trial Court's Finding That Beckwith Violated the Home Equity Sales Contracts Act.

Beckwith contends that there was no “sale” of the plaintiffs' home for purposes of the Home Equity Sales Contracts Act and that, therefore, she cannot be held liable for a violation of the statute. More specifically, Beckwith contends that the Boquilons were not “equity sellers” within the meaning of section 1695.1, subdivision (c), because they never intended

to sell their house, but only to transfer “bare legal title” to her “solely for purposes of refinancing.” These arguments are utterly without merit.

1. Beckwith Violated Section 1695.6, Subdivisions (a) and (e).

With or without a “sale”-at least as Beckwith defines that term-there is in this case ample evidence to support at least two separate violations of the Act. This case is on all fours with *Segura, supra*, 5 Cal.App.4th 1028, 7 Cal.Rptr.2d 436. In that case, plaintiff Segura purchased a home in Ferndale from a couple, the Dilleshaws, who took back a note and deed of trust for the balance of the *1711 sale price over the down payment. Segura also had a loan on his truck from the Bank of Loleta (Bank), and that Bank eventually assumed collection of the payments on the Dilleshaw note. In early 1982, Segura fell behind on his house and truck payments, so he took out an additional loan from the Bank, which secured the new loan with a second deed of trust. Subsequently, Segura defaulted on that obligation, and the Bank commenced foreclosure proceedings in July 1982. (*Id.* at pp. 1031-1032, 7 Cal.Rptr.2d 436.) At that point, Segura approached defendant Dorothy McBride, whom he considered to be “like ‘family,’ ” to discuss his financial predicament. Thereafter, Segura met with the manager of the Bank to say that he would **512 try to cure the default and that McBride might be willing to assist. In November 1992, after the Bank manager had discussed the matter with McBride, the plaintiff and defendant McBride attended a meeting at the Bank at which Segura signed a grant deed conveying all of his property to McBride. In return, McBride made payments to retire the Bank loan on Segura's property, assumed the Dilleshaw obligation, and brought his taxes up to date. Thereafter, McBride made monthly payments of \$180 on the Dilleshaw note, paid the taxes and insurance premiums, and charged Segura \$200 a month to live in the house. Both parties expected that McBride would transfer title back to Segura in a short period of time, but disagreed about the conditions under which such a transfer would occur. Within a few months, Segura fell behind in his rent payments and McBride's bookkeeper warned him that if he did not make regular payments, McBride would have to resell the property. In November 1984, McBride conveyed an undivided one-third interest in the property to her son (Jon McBride), her granddaughter, and herself, and transferred her remaining interest to the granddaughter in June 1985. (*Id.* at p. 1032, 7 Cal.Rptr.2d 436.) Jon assumed responsibility for all payments on the house, and began charging Segura \$350 per month to live there. After receiving only one such payment, Jon began unlawful detainer proceedings and

Segura eventually left the premises voluntarily. In May 1985, Segura tendered \$15,000 to “ ‘buy [his] property back,’ ” but the tender was refused. (*Id.* at pp. 1032-1033, 7 Cal.Rptr.2d 436.) Jon and his daughter completed a sale of the property in 1988. (*Id.* at p. 1033, 7 Cal.Rptr.2d 436.)

On appeal, McBride contended that she was not an “equity purchaser” within the meaning of the Act because “when the Legislature enacted the above described protective scheme, it was concerned with individuals engaged in the business of purchasing equities, who solicited equity refinancing as a business practice.” (*Segura, supra*, 5 Cal.App.4th at p. 1036, 7 Cal.Rptr.2d 436.) Her transaction with the plaintiff, by contrast, was an “isolated buy[]” and she was “neither soliciting nor in the business of equity purchasing.” In response to that argument, the court held: “[E]xcept for certain persons specifically exempted from regulation, the Act applies to *all* persons who purchase a residence subject to an outstanding notice of default, regardless *1712 of whether the purchaser routinely engages in such transactions, and regardless of whether the distressed buyer initiates the negotiations.” (*Id.* at p. 1031, 7 Cal.Rptr.2d 436.) Then, looking at the particular facts of the case before it, the *Segura* court explained how McBride's conduct violated the Act: “McBride was an equity purchaser not because she was an unscrupulous person engaged in the business of buying home equities at a discount, but because she acquired title to Segura's residence while that residence was in foreclosure. Segura did not receive one penny for his equity, and eventually McBride's son was able to turn a handsome profit on the property. There was an understanding that Segura retained a right to reacquire title to the property, whether under conditions (McBride's story) or not (Segura's story), yet McBride conveyed the property summarily without notifying Segura. Her son then upped the ‘rent,’ refused Segura's tender and eventually precipitated his vacating the premises. Segura lost his home and his equity based on agreements and understandings that were never reduced to writing. *This the very situation which the Act intends to prevent.* [¶] Segura was entitled to damages because McBride did not satisfy the statutory mandates. She did not offer him a written contract, with appropriate terms, notices and disclosures. (§ 1695.6, subd. (a).) Although she claimed he had a right to repurchase the property if he performed by paying rent and coming up with funds to cash her out, this repurchase right was never reduced to writing and she granted an interest in the property to her son and granddaughter without Segura's consent. (§ 1695.6, subd. (e).)” (*Segura, supra*, 5 Cal.App.4th at pp. 1037-1038, 7 Cal.Rptr.2d 436, italics added.) Because of

these violations by McBride, Segura was entitled to recover his “actual damages.” (*Ibid.*)

3 4 5 Beckwith violated the Act in precisely the same ways. First, she “acquired title to [the plaintiffs’] residence while that residence was in foreclosure,” without a written ****513** contract, without a clearly delineated “cooling off” period, and without the appropriate notices and disclosures, all in violation of [section 1695.6, subdivision \(a\)](#). (Cf. [Segura, supra, 5 Cal.App.4th at pp. 1037-1038, 7 Cal.Rptr.2d 436.](#)) Then, by a conveyance that appears on its face to be “absolute,” but as to which there was an “understanding” that the plaintiffs “retained a right to reacquire title,” Beckwith granted an interest to her husband and placed an encumbrance on the property (in favor of American Savings) without the Boquilons’ specific written consent, in violation of [section 1695.6, subdivision \(e\)](#). (Cf. [Segura, supra, 5 Cal.App.4th at pp. 1037-1039, 7 Cal.Rptr.2d 436.](#)) These violations of the Home Equity Sales Contracts Act are clearly sufficient to sustain the trial court’s judgment on the Boquilons’ statutory cause of action.¹⁴

¹⁴ Of course, the trial court was in a sense correct when it noted that there was no outright “sale” in either [Segura](#) or in the instant case—at least insofar as the parties actually intended and agreed upon a sale and lease-back, with an option to regain title to the house on unspecified terms. The Act nonetheless applies and was violated. Indeed, it very specifically prohibits any encumbrance or further transfer of any interest in a residence in which the “equity purchaser purports to hold title as a result of any transaction in which the equity seller grants the residence in foreclosure by any instrument which purports to be an absolute conveyance[,] and reserves or is given by the equity purchaser an option to repurchase such residence” ([§ 1695.6, subd. \(e\)](#).) Subject to the rights of a bona fide purchaser, such a transaction is presumed to be a loan transaction and the purported absolute conveyance a mortgage. ([§ 1695.12](#).)

***1713 2. Substantial Evidence Supports the Trial Court’s Finding That Beckwith Did Not Violate [Section 1695.6, Subdivision \(b\)\(3\)](#).**

It is, however, less clear there is substantial evidence to support the trial court’s findings that the conveyance from Beckwith to her husband, the refinancing with American Savings and the subsequent sale to the Friases, did not violate [section 1695.6, subdivision \(b\)\(3\)](#), and that the

Boquilons were not, therefore, entitled to a mandatory award of exemplary damages under [section 1695.7](#).

In its statement of decision, the trial court reasoned that “the encumbrance by American Savings was done with the knowledge, consent and agreement of the Boquilons.” The Boquilons do not dispute that there is evidence they knowingly agreed and consented to Beckwith’s plan to refinance with American Savings, but argue that exemplary damages must nevertheless be awarded because Beckwith transferred an interest in the property to her husband and encumbered the property before “the time within which the equity seller may cancel the transaction [had] fully elapsed.” ([§ 1695.6, subd. \(b\)\(3\)](#).)

6 7 We disagree with the Boquilons’ analysis, which would greatly expand the coverage of the mandatory exemplary damages provision beyond what was intended by the Legislature. Subdivision (b)(3) applies to the situation where an equity purchaser has given the notices required by the Act but, nevertheless, proceeds to transfer or encumber the property within the statutory cancellation period. (See [Segura, supra, 5 Cal.App.4th at p. 1035, 7 Cal.Rptr.2d 436](#) [“During the ‘cooling off’ period, the equity purchaser cannot take title to the property by written instrument or recordation thereof; transfer or encumber any interest in the property; or pay the seller any consideration. ([§ 1695.6, subd. \(b\)](#)).”].) That is, of course, not what happened here.¹⁵ As we have discussed, the factual scenario presented in this case falls squarely ***1714** within the ambit of ****514** [section 1695.6, subdivision \(e\)](#).¹⁶ That subdivision imposes *liability* on an equity purchaser who “purports to hold title as a result of any transaction in which the equity seller grants the residence in foreclosure by any instrument which purports to be an absolute conveyance[,] and reserves or is given by the equity purchaser an option to repurchase such residence” (*ibid.*) and who thereafter transfers the property to a third party or places an encumbrance on the property ([§ 1695.7](#)), but it does not form the basis of a mandatory award of statutory treble damages (*ibid.*), unless the element of “unconscionable advantage” is present ([§ 1695.13](#)).

¹⁵ Our dissenting colleague asserts that we are proceeding on a theory that “a cancellation period that never began cannot expire.” (See conc. and dis. opn., *post*, p. 521) He is mistaken. Without a written contract for sale (a clear violation if [section 1695.6, subdivision \(a\)](#)), and without a scheduled date for a “sale of the property pursuant to a power of sale conferred in a deed of trust” ([§ 1695.4, subd. \(a\)](#)), there is simply no way to demarcate the statutory cancellation

period for purposes of a [section 1695.6, subsection \(b\)](#), violation. It is, rather, *the Boquilons' theory* that the “time within which the equity seller ... may cancel the transaction” (*ibid.*) began running at some unspecified time, has continued running even to this day, and can *never* expire. Under this theory, even if Beckwith had waited years before transferring an interest in the property, well beyond any conceivable “cooling off period,” the dissent would find a violation of subdivision (b)(3), and require an award of punitive damages pursuant to [section 1695.7](#).

- 16 Our holding on this point is consonant with the well-worn maxim that a more specific provision relating to a particular subject will govern in respect to that subject, as against a general provision, although the latter standing alone would be broad enough to include the subject to which the more particular provision relates. (*Rose v. State of California* (1942) 19 Cal.2d 713, 723-724, 123 P.2d 505; see also *San Francisco Taxpayers Assn. v. Board of Supervisors* (1992) 2 Cal.4th 571, 577, 7 Cal.Rptr.2d 245, 828 P.2d 147.)

While it is not absolutely clear why the Legislature would differentiate between these two types of equity purchasers for purposes of an exemplary damages award, it is not irrational to treat one who goes through the motions of honoring their statutory commitments, then flouts the law, as more culpable than one who, like Beckwith (despite her status as a real estate professional), is ignorant of the law's requirements.¹⁷ It is also reasonable to believe that the Legislature considered the factual circumstances of this case would be quite common, i.e., that the equity purchaser and seller would start out as friends, intent upon the seller recovering title at some early date, but that the relationship would deteriorate to the point that the equity purchaser would feel compelled to resell or refinance the property to cut her losses. In such a case, and contrary to the suggestion of our dissenting colleague, the Legislature rationally could have concluded that the protections afforded by the notice and cancellation provisions were less important-and the violation of those provisions less serious-because the parties to an “option to *1715 repurchase” would have an ongoing relationship, and the equity sellers would have the right to “cancel” the deal and recover their equity interest, for a much longer period than provided in [section 1695.4](#).¹⁸

- 17 The dissent relies heavily on an assumption that Beckwith was a “knowledgeable” equity purchaser, who was aware of and “deliberately fail [ed]” to perform her duties to provide the Boquilons with notice

and a written contract of sale, as required by the Home Equity Sales Contracts Act. (See conc. and dis. opn., *post*, pp. 521, 523) There is no support in the record for such an assumption. It is undisputed that Beckwith had never heard of the Home Equity Sales Contracts Act when the Boquilons conveyed their property to her. If the facts were otherwise, we trust the trial court would have given them due weight in deciding whether Beckwith's conduct was “unconscionable” (§ 1695.13), or “malicious” or “oppressive” (see § 3294), so as to justify an award of exemplary damages under [section 1695.7](#).

- 18 In this case, for example, the parties agreed that the Boquilons would have the right to recover the property after it was refinanced, and Beckwith testified that she was willing to wait as long as seven years for them to qualify to assume the loan, so long as they kept up with required payments. Had they done so, and ultimately recovered title, the Boquilons would have been no worse off at the end of their dealings with Beckwith than if they had, pursuant to notice, cancelled the sale and refinanced on their own.

8 By contrast, the Boquilons'-and the dissent's-reading of [section 1695.6, subdivision \(b\)\(3\)](#), would *require* an award of treble damages in every case in which an innocent and ignorant equity purchaser failed to provide a written contract or to fulfill completely the other technical requirements of the Act, then proceeded to deal with the property as the new owner by encumbering or transferring any interest in it. Surely, such an expansive exemplary damages provision was not intended by the Legislature. (See § 1695.7.) We conclude that the Legislature intended to mandate exemplary damages only in the exceptional, not the ordinary case, and only in those cases where the violation of the Act was knowing and intentional.¹⁹

- 19 The dissent contends that, under our interpretation of the Home Equity Sales Contracts Act, “whenever an equity purchaser violates subdivision (a) he or she cannot violate any of the prohibitions of subdivision (b).” (See conc. and dis. opn., *post*, at p. 521) That may be a logical end point of our holding, but that is a problem to be addressed to the Legislature. We are not terribly troubled by this outcome, however, because the equity seller who establishes a violation of [section 1695.6, subdivision \(a\)](#), will still be able to recover any equity lost (as here) as a result of that violation. (§ 1695.7.) The equity seller may also, upon a showing of unconscionability, fraud, malice, oppression or other “proper” grounds (§§ 1695.7, 1695.13, 3294) recover

exemplary damages pursuant to [section 1695.7](#). It is only a *mandatory* award of exemplary damages that is foreclosed by our analysis.

****515 9 10** The Boquilons further contend that Beckwith is liable for treble damages under [section 1695.7](#) because she resold the property to the Friases in violation of [section 1695.6, subdivision \(b\)\(3\)](#). We disagree. Again, [section 1695.6, subdivision \(e\)](#), applies to this transaction, and it is unclear whether even that section was violated because there is evidence in the record that Beckwith obtained a written “consent” from the Boquilons to solicit and complete such a sale, and then notified the Boquilons in writing of the proposed sale to the Friases. (See [§ 1695.6, subd. \(e\)](#).) However, there is also evidence that the “consent” was invalid because it was obtained in circumstances amounting to economic duress—a situation that would not have existed but for Beckwith’s violations of the Act. (See [§§ 1695, 1689, subd. \(b\)\(1\)](#).) By the time they “consented,” moreover, the other more technical violations of the Act had taken their toll on the Boquilons’ equity interest. Beckwith had obtained title to the property, subject only to the American Savings first mortgage, and was free to dispose of it. The Boquilons had no ***1716** documentation with which to dispute her ownership interest, or to establish their “option” to repurchase the property. Short of filing this lawsuit, there was nothing they could do to prevent Beckwith from dealing with the property, as she did as the legal “owner,” without regard to their equity interest.²⁰ Nevertheless, given the conflicting evidence on this point, we find no error in the refusal of the trial court to award treble damages based on the resale of the property to the Friases.

20 For similar reasons, we reject Beckwith’s argument that the Boquilons are “estopped” to claim damages because they agreed to her plan to put the property up for sale even as the relevant real estate market was entering a period of decline. This circumstance only added to the economic pressure the Boquilons experienced when they realized Beckwith had full control of their property and that they had no way to realize their equity interest. Moreover, Beckwith’s “estoppel” theory would completely vitiate the important protections provided by the Home Equity Sales Contracts Act. Under this theory, notwithstanding the clear dictates of the Act, an equity purchaser who acquired title to a “residence in foreclosure” under an express or implied-but unwritten-agreement to resell the property would never have to answer in damages to the equity seller who lost all or part of her equity in the deal. As a matter of law,

no estoppel arises in such a situation. (See [§§ 1695.6, subs. \(a\), \(b\), 1695.7](#).)

3. The Boquilons Are Entitled to Recover Their Actual Damages For the Established Violations of the Home Equity Sales Contracts Act.

11 12 Beckwith concedes that she violated [section 1695.6, subdivision \(a\)](#), in that there was no “writing” as required by that provision. She contends, however, that the Boquilons were not harmed by this “technical violation” of the Act. Beckwith is wrong. The statute requires more than a mere “writing.” It requires written explication of the financial terms of the parties’ agreement including the total consideration given, terms of payment, and “any services of any nature which the equity purchaser represents he will perform for the equity seller before or after the sale.” ([§ 1695.3, subs. \(c\), \(d\)](#).) It also requires “a conspicuous statement of the right to cancel within five business days or until 8 a.m. on the day scheduled for foreclosure, with an attached notice of cancellation; and a conspicuous notice that until the right to cancel has ended, the equity purchaser cannot ask the seller to sign a deed or any other documents.” (*Segura v. McBride, supra*, [5 Cal.App.4th at p. 1035, 7 Cal.Rptr.2d 436](#), citing [§§ 1695.3-1695.5](#)) Had the Boquilons had the benefit of these written notices, they may well have been alerted to the need for and obtained consultation with an attorney earlier in their dealings with Beckwith, rejected Beckwith’s plan to refinance in favor of a private loan from Mrs. Boquilon’s sister to cure the default, or pursued a more favorable arrangement with Beneficial that might have increased their monthly outlay but allowed them to retain title to the home in ****516** which they had approximately \$66,000 worth of ***1717** equity.²¹ Instead, by simply granting their property to Beckwith outright without the benefit of the disclosures and “cooling off” period prescribed by the statute (thereby enabling Beckwith to encumber and resell the property to a third party), the Boquilons—just like Segura—ultimately “lost [their] home and [their] equity based on agreements and understandings that were never reduced to writing. *This is the very situation which the Act intends to prevent.*” (*Id.* at [p. 1038, 7 Cal.Rptr.2d 436](#), italics added.) Accordingly, Beckwith may be held to answer in damages for the established violations of the Home Equity Sales Contracts Act. ([§ 1695.7](#).)²²

21 At a minimum, the Boquilons might have avoided the substantial prepayment penalty assessed by Beneficial when Beckwith refinanced with American Savings.

22 Beckwith also contends that her ignorance of the law, i.e., of her obligations under the Home Equity Sales Contracts Act, should be “excused.” We marvel at the audacity of such an argument coming from a party who is a licensed real estate professional, but also note that even well-meaning lay people (indeed, close personal friends of the equity seller) who acquire title to a “residence in foreclosure” must abide by the technical requirements of the Act for conveyance of such property, or face liability for damages to equity sellers who lose their equity in the process. (*Segura*, *supra*, 5 Cal.App.4th 1028, 7 Cal.Rptr.2d 436; cf. § 1695.1, subd. (a)(6) [a “spouse, blood relative, or blood relative of a spouse” cannot be an “equity purchaser” subject to the Act].)

B. The Computation of Damages Must be Modified to Reflect the Boquilons' Loss of Equity as of the Date of the Violation of the Home Equity Sales Contracts Act, With Offsets Only for Those Expenses That Would Have Been Incurred Independent of the Violations of the Home Equity Sales Contracts Act.

13 14 The *Segura* court also provided some guidance on the calculation of damages for a violation of the Home Equity Sales Contracts Act, holding that “damages based on the homeowner’s lost equity should be assessed as of the date of the violation.” (5 Cal.App.4th at p. 1038, 7 Cal.Rptr.2d 436.) In that case, the court found that *Segura* “lost his equity” in 1982, when he transferred his property to McBride. (*Id.* at p. 1038, fn. 11, 7 Cal.Rptr.2d 436.) Here, the trial court found that the first violation of the statute occurred when the Boquilons executed a grant deed in favor of Beckwith on October 26, 1990.

Beckwith raises only one claim of error with respect to the award of damages, i.e., that she is entitled to an additional credit for a commission on the resale of the subject property to the Friases. We disagree. As the new “owner” of the property, Beckwith gave an exclusive listing to another real estate brokerage, Red Carpet Elite Realty, with the understanding that the standard 6 percent commission would be split 50-50 between the listing and selling agent. The trial court found that a commission of \$11,640 was paid, but declined to credit Beckwith with \$2,910 she personally received from the proceeds of the sale. In essence, then, the trial court ordered Beckwith to *1718 return this sum to the Boquilons. We will not disturb this portion of the trial court’s judgment. Beckwith obtained the apparent right to resell the Boquilons’ property through a violation of the Act. The trial court did not err in

concluding that she should not be allowed to profit from that transaction.

For their part, the Boquilons argue that the trial court improperly gave Beckwith certain credits against the full amount of equity they had in their home as of October 26, 1990. Specifically, they contend that Beckwith received undue credits for certain costs incurred after the date of transfer, including: (1) the amount of “rent” over and above the fair rental value, or above the agreed amounts for the period from October 26, 1990 through April 30, 1991 (at the rate of \$2,280 per month) and from May 1, 1991 through the eviction in October 1991 (at the rate of \$1,800 per month); (2) \$10,347.52 (including the \$7,969.18 in prepayment penalties), which was the amount of the Beneficial payoff of \$152,926.40 in excess of the principal balance of the loan (\$142,578.88) as of November 26, 1990, and \$6,061.04 in additional “escrow costs” awarded after the parties filed objections **517 to the trial court’s tentative statement of decision; (3) \$2,273.34 in interest paid on the Beneficial loan for the period November 16 to December 27, 1990, which amount was credited to Beckwith in the closing of escrow on the refinancing from American Savings, and which she also claimed as a component of the \$2,280 “rent” payments that were due during that period; and (4) \$10,585.15 in closing costs incurred in connection with the sale to the Friases in March 1992 (after deducting Beckwith’s share of the commission paid from the sale proceeds). We will address each of these claims of error in turn.

While the Boquilons may have been overcharged for “rent,” we cannot agree that they were entitled to live rent-free for over a year in the house to which Beckwith had obtained title, even though she did so through various violations of the Act. Moreover, with one limited exception, we find that the Boquilons have failed to carry their burden of demonstrating error in the trial court’s calculation of the “rent” credit. The trial court computed the Boquilons’ “rent” obligation based on a written agreement to pay \$2,280 per month for the six-month period from October 26, 1990 through April 30, 1991, plus \$1,800 per month for the six-month period from May 1, 1991 through October 1991. But that agreement was undisputedly designed to cover *both* the housing costs and payments on Mr. Boquilon’s gambling loans. Beckwith’s violations of the Act did not, after all, absolve the Boquilons of their obligation to repay, with interest, the \$8,000 in personal loans she extended to cover Mr. Boquilon’s gambling debts. And while the interest rates Beckwith charged were excessive, the Boquilons did not establish any other cause of action that would allow them

to avoid repayment of those loans on the stated terms. The combined rent/gambling *1719 obligation thus totaled \$24,480 for the period from October 26, 1990 through the end of October 1991. The trial court reduced that amount by \$13,000 for payments the Boquilons made during that period, and the Boquilons have not demonstrated that they actually paid more than that.²³ But the court also gave Beckwith an additional credit for a seventh month of rent at the rate of \$2,280. We, therefore, conclude that the Boquilons are entitled to an additional \$2,280 in damages to correct this error in the computation of the “rent” offset.

23 The Boquilons have not adequately demonstrated that the \$2,800 they claim to have paid toward the \$4,120 unlawful detainer judgment was paid in addition to the \$13,000 with which they were credited. We will not presume the trial court erred in denying them an additional credit for this “rent” payment.

We also agree that Beckwith should not have been credited with the \$7,969.18 in prepayment penalties paid to Beneficial, or the other costs incurred in connection with the American Savings refinancing. This sum of \$10,347.52 should not have been charged to the Boquilons because they did not consent in writing to that transaction, as required by [section 1695.6, subdivision \(e\)](#). The \$6,061.04 in additional “escrow costs” credited to Beckwith after the parties filed their objections to the tentative decision was, likewise, improperly deducted from the Boquilons' equity. Similarly, the \$10,585.15 in closing costs incurred upon resale of the property should not have been deducted from the Boquilons' recovery. The Boquilons should, thus, receive an additional \$26,993.71 in damages to correct these errors.²⁴ Combined with the correction of the “rent” calculation, the Boquilons' damages award must be increased by \$29,273.71, for a total award of \$39,564.31, plus prejudgment interest from October 26, 1990, to date.

24 The Boquilons' argument about the \$2,273.34 interest payment to Beneficial is confusing, but we understand it to be subsumed in their argument that they should not be charged for any portion of the costs incurred in connection with the refinancing except the amount(s) required to cure their default and pay off the principal balance of the Beneficial loan. We further understand the \$2,273.34 to be part of the \$26,993.16 we are restoring to the Boquilons' damages award.

C. Substantial Evidence Supports the Trial Court's Finding That Beckwith Was Not an Agent of Panda Realty.

15 The Boquilons contend that Beckwith was the ostensible agent of Panda Realty when she violated the Home Equity Sales Contracts Act. The parties agree that the issue whether Beckwith was acting as an **518 agent of Panda Realty in her dealings with the Boquilons is a question of fact. (*Preis v. American Indemnity Co.* (1990) 220 Cal.App.3d 752, 761-762, 269 Cal.Rptr. 617 [whether an insurer's agent had authority, either actual or ostensible, to act as he did was question of fact], citing *Thompson v. *1720 Occidental Life Ins. Co.* (1969) 276 Cal.App.2d 559, 564, 81 Cal.Rptr. 37.) We will not disturb the trial court's negative finding on this issue if there is substantial evidence, whether contradicted or uncontradicted, to support it. (See *Bowers v. Bernards* (1984) 150 Cal.App.3d 870, 873-874, 197 Cal.Rptr. 925.) We conclude that substantial evidence supports the trial court's ruling.

16 As Beckwith notes, there is no real dispute that the loans made to Mr. Boquilon to pay off his gambling debts were made by Beckwith acting in her individual capacity. The funds came from Beckwith's personal checking account, and the loans were evidenced by a note and (an unrecorded) deed of trust executed in favor of Beckwith personally. More importantly, however, it is undisputed that the Boquilons conveyed their residence to Beckwith personally, not to Panda Realty (or to Beckwith in some representative capacity), and that there was no subsequent transfer to Panda Realty as an entity. Indeed, there is no evidence cited to this court to indicate Panda Realty is a separate legal entity, capable of acquiring or holding title to real property.²⁵ It is this conveyance to Beckwith, without compliance with the Act, that underlies the Boquilons' successful cause of action for damages. In these circumstances, the trial court did not err in concluding that Beckwith was not an agent of Panda Realty in connection with her dealings with the Boquilons.

25 In their complaint, the Boquilons alleged that Panda Realty is a “business organization, form unknown.” In an answer filed on behalf of Beckwith and Panda Realty, defense counsel issued a general denial to this and all other allegations in the plaintiffs' unverified pleading.

D. Substantial Evidence Supports the Trial Court's Finding that Beckwith's Conduct Was Neither Fraudulent nor “Unconscionable” Within the Meaning of Sections 1695.7 and 1695.13.

17 The Boquilons next contend that there was no substantial evidence to support the trial court's finding that Beckwith did

not defraud them or “take [] unconscionable advantage” of them. (§ 1695.13.) There is, of course, some evidence of sharp dealing by Beckwith in connection with the personal loans she extended to Mr. Boquilon to cover his gambling losses. For example, she charged very high—arguably usurious—interest rates on these unsecured loans. Furthermore, according to Mrs. Boquilon, Beckwith treated her harshly when she threatened to seek legal counsel to pursue her rights to recover the equity she and her husband had in their home. But there is also ample evidence to support the trial court's findings that the transfer, refinancing and resale of the Boquilons' property was necessitated by their inability to keep up with required payments on both the house and Mr. Boquilon's debts, and that Beckwith's primary motive in dealing with the *1721 Boquilons was not to capture their home equity for herself but, rather, to help them out of their financial bind as a favor to a mutual friend.

The Boquilons argue that Beckwith's proposal to take title solely for the purpose of refinancing in her own name, and then return title to them under an assumption of the new financing, was a sham because they could no more qualify to assume the new loan than to refinance the property in their own names. Beckwith's real plan, they contend, was to “seize” their property to satisfy a relatively small debt, knowing that the Boquilons would not be able to keep up under the onerous payment schedule she established. However, the trial court apparently believed Beckwith when she testified that she was willing to wait as long as seven years for the Boquilons to clear their credit after bankruptcy in order to assume the American Savings loan, so long as the Boquilons at least kept current with the PITI (principal, interest, taxes, and insurance) payments she was personally obligated to make to the new mortgage holder. The trial court also apparently believed that it was not Beckwith's **519 desire to seize the Boquilons' equity for herself,²⁶ but their failure to keep up with the payment schedule that precipitated the resale to the Friases. On this view of the evidence, the trial court did not err in concluding that Beckwith did not take “unconscionable advantage” of the Boquilons within the meaning of section 1695.13 and was not, therefore liable for the treble damages prescribed by the Act for such conduct (§ 1695.7).²⁷

26 If that was the motivating factor, Beckwith was woefully ineffectual at accomplishing her objective. While she did manage to secure repayment of the gambling loans (plus interest), and recovered a small commission on the resale to the Friases, it appears that the bulk of the Boquilons' equity was absorbed by market depreciation, loan fees and closing costs

associated with the refinancing, and commissions paid to other realtors in which Beckwith did not share.

27 A fortiori, the trial court did not err by entering judgment for Beckwith on the plaintiffs' fraud cause of action, and refusing to award punitive damages under the general fraud statute or common law principles.

E. The Trial Court Did Not Abuse its Discretion to Determine the Amount of Attorney Fees to be Awarded Under Section 1695.7.

Section 1695.7 provides: “An equity seller may bring an action for the recovery of damages or other equitable relief against an equity purchaser for a violation of any subdivision of Section 1695.6 or Section 1695.13. The equity seller shall recover actual damages plus *reasonable attorneys' fees and costs.*” (Italics added for emphasis.) Since we have already determined that the Boquilons established a violation of various subdivisions of section 1695.6, subdivisions (a) and(e), there can be no real dispute under this mandatory attorney fees provision that they were entitled to an award of *1722 “reasonable attorneys' fees and costs.” The only issue is whether the trial court abused its discretion in determining the amount of the fee award. (See *Nazemi v. Tseng* (1992) 5 Cal.App.4th 1633, 1642, 7 Cal.Rptr.2d 762 [determination of amount of attorney fees award will not be overturned on appeal absent a manifest abuse of discretion].) We conclude that there was no abuse of discretion in the court's determination that only 50 percent of the fees claimed by the Boquilons were reasonably incurred in establishing their Home Equity Sales Contracts Act cause of action.

Citing *Hensley v. Eckerhart* (1983) 461 U.S. 424, 103 S.Ct. 1933, 76 L.Ed.2d 40, *Serrano v. Unruh* (1982) 32 Cal.3d 621, 186 Cal.Rptr. 754, 652 P.2d 985, and *Sundance v. Municipal Court* (1987) 192 Cal.App.3d 268, 237 Cal.Rptr. 269 (*Sundance*), the Boquilons argue that the proof required to establish their Home Equity Sales Contracts Act claim was the same as that required to establish their fraud cause of action and that, therefore, they are entitled to recover fees for all of the time spent by their attorney on this case. We reject this argument.

18 In the first place, *Hensley*, *Serrano*, and *Sundance* are all cases in which attorney fees were awarded under a “private attorney general” theory. (Code Civ. Proc., § 1021.5; 42 U.S.C. § 1988.) As the court noted in *Sundance*, it is unfair in that context to saddle the prevailing plaintiff's attorney—as opposed to the defendant—with the costs of pursuing theories that prove unsuccessful or are discarded along the way to

successful enforcement of important *public rights*. In that regard, “Section 1021.5 itself simply states that awards are to be made to successful parties, with no mention of excluding compensation for the successful parties' unsuccessful legal theories. Moreover, as a practical matter, it is impossible for an attorney to determine before starting work on a potentially meritorious legal theory whether it will or will not be accepted by a court years later following litigation. It must be remembered that an award of attorneys' fees is not a gift. It is just compensation for expenses actually incurred in vindicating a public right. To reduce the attorneys' fees of a successful party because he did not prevail on all his arguments, makes it the attorney, and not the defendant, who pays the cost of enforcing that public right.” (*Sundance, supra*, 192 Cal.App.3d at p. 273, 237 Cal.Rptr. 269.) No such “public right” is at stake in this case. The Boquilons obtained private counsel to vindicate their personal financial interest in the equity to their **520 home. It was incumbent upon them, and their attorney, to negotiate an acceptable agreement to provide for payment of attorney fees in the event the court did not award fees for all time spent on the case.

19 20 Even if the “private attorney general” authorities cited by the Boquilons apply in this case, however, it is still a matter within the “discretion of the *1723 trial court to determine whether time spent on an unsuccessful legal theory was reasonably incurred.” (*Sundance, supra*, 192 Cal.App.3d at p. 274, 237 Cal.Rptr. 269.) In this case, the Boquilons spent a great deal of time at trial—including the bulk of their expert's time—in an attempt to show that Beckwith acted unprofessionally, with fraudulent intent, and misled them for her own financial gain. Such a showing may have been required to establish “unconscionable” conduct in violation of section 1695.13 and their entitlement to *exemplary damages* under the Act (§ 1695.7), as well as their entitlement to tort damages for fraud. But the trial court roundly rejected the Boquilons' evidence on these issues, and no such showing was required to establish the more basic violations of the Act. We discern no abuse of discretion in the trial court's determination that half of the court's time and, by logical extension, half of plaintiffs' counsel's and expert's time, was spent in an effort to portray Beckwith as a bad actor, and that this time was not “reasonably” spent. (Cf. *Sokolow v. County of San Mateo* (1989) 213 Cal.App.3d 231, 261 Cal.Rptr. 520 [trial court has discretion to award less than full amount of attorney fees sought under Code Civ. Proc., § 1021.5 where prevailing party has achieved only limited success in achieving the objectives of the litigation].) Accordingly, the award of attorney fees in the amount of \$19,852.50 must be affirmed.

III. CONCLUSION

For all the foregoing reasons, the judgment of the trial court is modified to reflect an award of \$39,564.31 for actual damages due the Boquilons, plus prejudgment interest from October 26, 1990 to date. As so modified, the judgment is affirmed. The Boquilons shall recover “reasonable attorney fees and costs” on appeal in an amount to be determined by the trial court on remand.

HAERLE, J., concurs.

KLINE, Presiding Justice, concurring and dissenting.

I concur in the modification of the judgment of the trial court increasing the amount of actual damages due the Boquilons, together with prejudgment interest, and the award of attorney fees at trial and on appeal.

I respectfully dissent from that portion of the majority opinion concluding that Beckwith did not violate subdivision (b)(3) of Civil Code Section 1695.6,¹ and that the Boquilons are therefore not entitled to a mandatory award of exemplary damages. The majority's forced finding flies in the face of the language of the Home Equity Sales Contract Act (the Act) and frustrates its purpose.

1 All statutory references are to the Civil Code.

*1724 I.

The purposes of the Act could not have been more clearly stated. In the first section, the Legislature finds that “financially unsophisticated” homeowners whose residences are in foreclosure “have been subjected to fraud, deception and unfair dealing by home equity purchasers ... through the use of schemes which often involve oral and written misrepresentations, deceit, intimidation, and other unreasonable commercial practices.” (§ 1695, subd. (a).) Accordingly, and in order to advance “the express policy of the state to preserve and guard the precious asset of home equity,” the chief purposes of the Act are “to require that the sales agreement be expressed in writing; to safeguard the public against deceit and financial hardship; to insure, foster, and encourage fair dealing in the sale and purchase of homes in foreclosure; to prohibit representations that tend to mislead; to prohibit or restrict unfair contract terms; to afford homeowners a reasonable and meaningful opportunity

to rescind sales to equity purchasers; and to preserve and protect home equities for the **521 homeowners of this state.” (§ 1695, subd. (d)(1).)

In order “to effectuate this intent and to achieve these purposes,” the Legislature also declared that the Act “shall be liberally construed.” (§ 1695, subd. (d)(2).)

Ignoring both this directive and the purposes it was designed to achieve, the majority creates an ambiguity that does not genuinely exist and resolves it against the sellers the Act was designed to protect and in favor of the purchasers they were to be protected against. As will be seen, the paradoxical result of the majority's strained analysis is to bar application of the mandatory exemplary damages provision of the Act to a sophisticated equity purchaser who violates its most fundamental requirements: “that the sales agreement be expressed in writing” and that homeowners have “a reasonable and meaningful opportunity to rescind sales to equity purchasers.” (§ 1695, subd. (d)(1).)

II.

The majority's conclusion that [subdivision \(b\)\(3\) of section 1695.6](#) is inapplicable in this case is based on the fact that the transfer or encumbrance of a residence in foreclosure is prohibited under that statute before “the time within which the equity seller may cancel the transaction has fully elapsed” (§ 1695.6, subd. (b).) As stated by the majority, “Subdivision (b)(3) applies to the situation where an equity purchaser has given the notices required by the Home Equity Sales Contracts Act but, nevertheless, proceeds to transfer or encumber the property within the *1725 statutory cancellation period.” (Maj. opn. at p. 514) Because Beckwith's transfer of an interest in the Boquilons' residence to her husband did not occur within this so-called “ ‘cooling off’ period” (*Segura v. McBride* (1992) 5 Cal.App.4th 1028, 1035, 7 Cal.Rptr.2d 436), the majority concludes it is not within the ambit of the statute.

The reason there was no “cooling off” period, of course, is that Beckwith failed to provide a written sales agreement fully advising the Boquilons of their statutory cancellation rights, as required by the Act. (§ 1695.3, subd. (g), § 1695.5, subd. (b).) By holding that subdivision (b)(3) does not apply to a knowledgeable purchaser like Beckwith who never advises a seller of his or her cancellation rights, on the theory that a cancellation period that never began cannot expire, the majority enters the realm of *Alice in Wonderland*.

As its very title suggests, the Act was designed to protect equity sellers primarily by requiring the equity purchaser to provide a written “Home Equity Sales Contract”² which must, among other things, grant the equity seller (in addition to any other right of rescission) the right to cancel the contract “until midnight of the fifth business following the day on which the equity seller signs any contract or until 8 a.m. on the day scheduled for the sale of the property pursuant to a power of sale conferred in a deed of trust, whichever occurs first.” (§ 1695.4, subd. (a).) The centrality to the legislative scheme of the right of cancellation is reflected by the excruciating detail in which the right is spelled out. For example, section 1695.5 provides that “[t]he contract shall contain in immediate proximity to the space reserved for the equity seller's signature a conspicuous statement in a size equal to at least 12-point bold type, if the contract is printed or in capital letters if the contract is typed, as follows: ‘You may cancel this contract for the sale of your house without any penalty or obligation at any time before (Date and time of day).’ ”

- 2 The Act defines “contract” as “any offer or any contract, agreement, or arrangement, or any term thereof, between an equity purchaser and equity seller incident to the sale of a residence in foreclosure.” (§ 1695.1, subd. (e).)

Not only must the right of cancellation be conspicuously set forth in the contract itself, but the contract must refer to and be accompanied by a separate “notice of cancellation form” which explains the right of cancellation in still greater detail. (§ 1695.5, subs.(a) and (b).)

[Subdivision \(a\) of section 1695.6](#) states that the required contract “shall be provided and completed in conformity with those sections by the equity purchaser.” In effect, the majority says that whenever an equity purchaser **522 violates subdivision (a) he or she cannot violate any of the prohibitions of *1726 subdivision (b).³ According to the majority, an equity purchaser who fails to provide the equity seller a written contract embodying the mandated right to cancel cannot transfer the residence before expiration of the cancellation period, in violation of the statute, because such period never began and therefore cannot terminate. This analysis will surely surprise the State Legislature, because it means that a sophisticated equity purchaser who transfers the residence to a third party after deliberately failing to provide the equity seller notice of the statutory right to cancel will receive more lenient treatment than an equity

purchaser who has given notice of the right but transfers the residence to a third party before the right to cancel has expired. The Legislature cannot reasonably be thought to have intended to punish a purchaser who has at least provided a written contract providing notice of cancellation rights more severely than a knowing purchaser who has not done so. The sophisticated purchaser who transfers the residence to a third party without notifying the seller of his or her cancellation rights commits a more egregious violation of the Act than a purchaser who makes such a transfer after providing such notice but before expiration of the right to cancel. In the latter situation the seller is on notice of the right and still in a position to enforce it. A seller without a contract of sale is far less likely to be aware of the right and the time within which it lapses and is therefore at a much greater disadvantage. The fact that subdivision (b)(3) assumes that the purchaser has at least given the seller notice of the statutory cancellation rights provides no reason to protect a sophisticated purchaser who has not even done that from the exemplary damages that would otherwise apply.

3 In addition to the prohibition on the transfer or encumbrance of a residence in foreclosure set forth in subdivision (b)(3), with which we are here concerned, subparagraphs (1) and (2) of subdivision (b) provide that an equity purchaser may not “[a]lthough from any equity seller an execution of, or induce any equity seller to execute, any instrument of conveyance of any interest in the residence in foreclosure” and may not “[r]ecord with the county recorder any document, including, but not limited to, any instrument of conveyance, signed by the equity seller.”

The majority's conclusion that it would make no sense for the Legislature to impose mandatory punitive damages on an equity purchaser who fails to provide a written contract of sale flows from its belief that this requirement is merely “technical” (maj. opn. at p. 515), and is therefore presumably less vital to the purpose of the legislative scheme than the right to notice of cancellation. As analysis of the Act reveals, the opposite is true. As Justice Anderson pointed out in *Segura v. McBride*, *supra*, 5 Cal.App.4th 1028, 1035, 7 Cal.Rptr.2d 436, the requirement that the agreement be in writing is “[a]t the heart of the scheme.” It seems to me anomalous to think the Legislature intended to deny mandatory punitive damages for denial of the fundamental right to a written contract, but allow such relief for violation of a merely derivative right.

*1727 III.

The majority's conclusion that subdivision (b)(3) of section 1695.6 is inapplicable to this case rests in part on the view that Beckwith's conduct is instead covered by subdivision (e) of that statute. Subdivision (e), which is set forth in its entirety in the margin below,⁴ prohibits an equity purchaser who has previously acquired a residence in foreclosure from transferring the property to a third party without the written consent of a seller who has retained an option to repurchase. I agree with my colleagues that Beckwith has violated subdivision (e), but disagree that she cannot be held to have violated both provisions and separately penalized.

4 “Whenever any equity purchaser purports to hold title as a result of any transaction in which the equity seller grants the residence in foreclosure by any instrument which purports to be an absolute conveyance and reserves or is given by the equity purchaser an option to repurchase such residence, the equity purchaser shall not cause any encumbrance or encumbrances to be placed on such property or grant any interest in such property to any other person without the written consent of the equity seller.”

Subdivisions (b)(3) and (e) address different situations. The former applies to the ****523** transfer or encumbrance by an equity purchaser of any interest in a residence in foreclosure to a third party prior to expiration of the period within which the equity seller has a right to cancel the contract of sale. Subdivision (e), on the other hand, does not implement or in any way relate to an equity seller's statutory right to cancel, indeed it comes into play only if the seller's right to cancel has expired. The right that subdivision (e) implements is the right of the equity seller to exercise an option to repurchase the residence in foreclosure before it is conveyed to a third party. Unlike the right to cancel, this right is not mandated by statute and comes into play only if the equity purchaser agrees to allow the equity seller a repurchase option.

A purchaser who violates subdivisions (b)(3) will not necessarily be in violation of subdivision (e) and a purchaser who violates subdivision (e) will not necessarily violate subdivision (b)(3). The majority's analysis is therefore not, as my colleagues claim, “consonant with the well-worn maxim that a more specific provision relating to a particular subject will govern in respect to that subject, as against a general provision, although the latter standing alone would be broad enough to include the subject to which the more particular provision relates. [Citations.]” (Maj. opn. at p. 514, fn. 16) Subdivision (b)(3), which the majority posits as the more

general provision, is not broad enough to invariably include the subject to which subdivision (e) relates.

While it is true that a purchaser who violates subsections (a) and (e) will always also be in violation of subdivision (b)(3), this ***1728** provides no rational basis upon which to exempt such a purchaser from the more severe penalty ordinarily attendant upon violation of (b)(3). On the contrary, the violation of an equity seller's right to cancel—either by transferring or encumbering the residence prior to expiration of the cancellation period or, as here, by depriving the seller of notice of the right to cancel—relates to the ability of an owner of a residence in foreclosure to retain the property in the first place, which the Legislature thought more significant than the repurchase right that is the subject of subdivision (e), which, as noted, is not mandated by statute and exists only at the sufferance of the equity purchaser. The Legislature apparently believed it would be unwise to impose exemplary damages on an equity purchaser who provides notice of a seller's right to rescind an equity sales contract but infringes his or her option rights, since purchasers are not required by law to grant sellers an option to repurchase and might not do so if impairment of such a right would subject them to treble damages. While the interests of equity sellers are thus served by protecting equity purchasers against exemplary damages for infringement of their option rights, there is no such reason for leniency in the case of a sophisticated purchaser, like Beckwith, who not only infringes an equity seller's option rights but does not even provide contractual notice of the seller's inalienable right to rescind.

IV.

For the reasons just set forth, the overlap between subdivisions (b)(3) and (e) that occurs in the limited situation in which a knowledgeable equity purchaser violates both subdivision (a), by failing to provide the equity seller contractual notice of the right to cancel, and subdivision (e), by failing to obtain the written consent of the seller to waive his option to repurchase and permit sale of the residence to a third party, and thereby also violates subdivision (b) (3), does not create any ambiguity that needs to be resolved by a judicial selection of one violation or the other. As has been explained, the subdivisions are designed to achieve different purposes and the equity purchaser who violates both requirements should not for that reason be exempt from the more severe penalty related to the more serious of the two violations, that proscribed by subdivision (b)(3).

Even if there were an ambiguity, however, settled principles would bar this court from resolving it in favor of sophisticated equity purchasers, as the majority has done. Not only are equity sellers the persons the Act is designed to protect, but the protections it affords are as against equity purchasers. Furthermore, lest there be any question about which party is intended to receive the ****524** benefit of legitimate doubts, the Legislature inserted a requirement that the Act be “liberally construed” to effectuate the legislative intent ***1729** and achieve its purposes. (§ 1695, subd. (d)(2).) By creating an ambiguity that does not exist, and then resolving it against those the Legislature felt it necessary to protect, the majority unjustifiably defeats the will of a co-equal branch of state government. This should not be done.

V.

Throughout this concurring and dissenting opinion I have used the adjectives “sophisticated” or “knowledgeable” when referring to the equity purchaser against whom the Act protects an equity seller. While the Act has equal application to equity purchasers who may be unsophisticated, the evils of concern to the Legislature are much more likely to be present when the equity purchaser is wise in the ways of the real estate business and the seller is not. More importantly, the equity purchaser in this case is a licensed real estate agent vastly more knowledgeable about real estate and credit transactions than the equity sellers. The record shows that the Boquilons submitted to Beckwith's will in large part because of her superior knowledge of the real estate business, and that Beckwith exploited this advantage in committing precisely the offensive acts—including “misrepresentations, deceit, intimidation, and other unreasonable commercial practices”—the Legislature sought to prevent. (§ 1695, subd. (a).)

The majority's indifference to these considerations is inexplicable because it does not comport even with its own analysis of the law. The majority argues that the Legislature did not intend an expansive reading of [section 1695.6, subdivision \(b\)\(3\)](#), because that “would require an award of treble damages in every case in which *an innocent and ignorant equity purchaser* failed to provide a written contract or to fulfill completely the other technical requirements of the Act and proceeded to deal with the property as the new owner by encumbering or transferring any interest in it.” (Maj. opn. at p. 514, original italics deleted and, new italics added.) The majority concludes, therefore, that the Legislature intended to authorize exemplary damages only in the exceptional, not the

ordinary case, and only in those cases where the violation of the Act was knowing and intentional. (*Ibid.*)

Reasonable minds might differ as to whether the majority's analysis makes sense when applied to equity purchasers genuinely ignorant of the statutory requirement of a written contract providing notice of the right to cancel, but I think few would agree it makes sense when applied to a state licensed real estate professional. Because Beckwith is such a person, and must therefore be deemed knowledgeable of the statutory duty she failed to discharge, this is “the exceptional, not the ordinary case,” in which even the majority agrees exemplary damages are appropriate.

*1730 Our opinion in *Easton v. Strassburger* (1984) 152 Cal.App.3d 90, 199 Cal.Rptr. 383 is instructive in this regard. We held in that case that a real estate broker representing the seller of residential property has a duty to disclose facts, including “the affirmative duty to conduct a reasonably competent and diligent inspection of the residential property listed for sale and to disclose to prospective purchasers all facts materially affecting the value or desirability of the property that such an investigation would reveal.” (*Id.*, at p. 102, 199 Cal.Rptr. 383, fn. omitted.) We justified imposition of a duty to disclose not only that which is known but also “that which should be known” on two grounds, neither of which were statutory:⁵ first, that such a duty “is a formally acknowledged professional obligation that it appears many brokers customarily impose upon themselves as an ethical matter” (*id.*, at p. 101, 199 Cal.Rptr. 383); and, second, because of the special role played by real estate brokers. With respect to the latter consideration we recalled the statement by “Judge Cardozo, as he then was, in a different but still relevant context: ‘The real estate broker is brought by his calling into a relationship of trust and confidence. Constant are the opportunities by concealment and collusion to extract illicit **525 gains. We know from our judicial records that the opportunities have not been lost.... He is accredited by his calling in the minds of the inexperienced or the ignorant with

a knowledge greater than their own.’ (*Roman v. Lobe* (1926) 243 N.Y. 51, 54-55, [152 N.E. 461, 462-463, 50 A.L.R. 1329, 1332] quoted in *Richards Realty Co. v. Real Estate Comr.* (1956) 144 Cal.App.2d 357, 362 [300 P.2d 893]; ...)” (*Id.* at p. 100, 199 Cal.Rptr. 383.)

- 5 The holding of our opinion in *Easton v. Strassburger*, *supra*, was later codified by the Legislature. (Civil Code, § 2079; Stats.1985, ch. 223, § 4.)

If a duty can be imposed on a real estate professional even though it does not arise under statute and relates to a person with whom the professional is not in privity, an equally important duty should *a fortiori* be imposed when it *does* arise under statute and relates to a person with whom the professional *is* in privity.

The fact, which the majority underscores, that Beckwith “had never heard of the Home Equity Sales Contracts Act when the Boquilons conveyed their property to her” (maj. opn. at p. 514, fn. 17), seems to me anything but exculpatory, even if true. A state licensed real estate professional should not be permitted to use her ignorance of the basic requirement to provide a written sales contract, which is hardly an obscure duty and should be known by all real estate agents, to insulate herself from liability for its breach. The real estate broker in *Easton v. Strassburger*, *supra*, was as ignorant of the defect in the property involved in that case as Beckwith claims to be of the real estate law. There is no more reason here than there was in *Easton* to permit such ignorance to be used to advantage.

*1731 For the foregoing reasons, I would reverse that portion of the judgment refusing to award exemplary damages to the Boquilons pursuant to section 1695.7.

Parallel Citations

49 Cal.App.4th 1697, 96 Cal. Daily Op. Serv. 7610, 96 Daily Journal D.A.R. 12,505

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Treatment	Title	Date	Type	Depth	Headnote(s)
Examined by	Hoffman v. Lloyd 2008 WL 298820, *3+ , N.D.Cal. , (NO.) Appellants Jeffrey E. Hoffman ("Hoffman") et al., appeal a bankruptcy court decision holding that Hoffman, when purchasing the foreclosed home of appellee Thomas R. Lloyd ("Lloyd")...	Feb. 01, 2008	Case		5 10 Cal.Rptr.2d
Examined by	Respondents' Petition for Rehearing Jason NICHOLS and Jeffrey Miller, Plaintiffs/ Appellants and Cross-Respondents, v. James HOWARD and Susan Howard, Defendants/ Respondents and Cross-Appellants. 2009 WL 360321, *360321+ , Cal. , (NO.)	Jan. 08, 2009	Pleading		—
Examined by	Respondent's Brief ¶¶ FORD MOTOR CREDIT COMPANY, Plaintiff and Respondent, v. Daniel B. CORDOVA, Defendant and Appellant. 2002 WL 32138985, *32138985+ , Cal.App. 1 Dist. , (NO.)	Mar. 25, 2002	Brief		18 19 20 Cal.Rptr.2d
Examined by	Appellant's Reply Brief ¶¶ BERGEN BRUNSWIG DRUG COMPANY, Plaintiff and Appellant, v. Barbara SLOBAN, et al., Defendant and Respondent. 1999 WL 34852011, *34852011+ , Cal.App. 1 Dist. , (NO.)	Mar. 16, 1999	Brief		18 19 20 Cal.Rptr.2d
Examined by	Robin Boehle's Opening Brief ¶¶ Robin BOEHLE, Plaintiff and Appellant, v. WESTMINSTER INVESTMENTS, INC., Defendant and Respondent. 2003 WL 23155223, *23155223+ , Cal.App. 4 Dist. , (NO.)	Sep. 02, 2003	Brief		3 10 13 Cal.Rptr.2d
Examined by	Closing Brief of Defendant Gable Real Estate, Inc. Doing Business as R.R. Gable, Inc. Richard STATON, Plaintiff, v. Fred MADJAR, William Laker, RR Gable, and Does 1 through 20, inclusive, Defendants. 2001 WL 34905459, *34905459+ , Cal.Superior , (NO.)	Jun. 25, 2001	Motion		—
Discussed by	 Nichols v. Howard 2009 WL 1364418, *4+ , Cal.App. 4 Dist. , (NO.) Buyers Jason Nichols and Jeffrey Miller appeal from a judgment after a bench trial awarding equitable relief and damages to sellers James Howard and Susan Howard (the Howards), in...	May 15, 2009	Case		7 Cal.Rptr.2d

Treatment	Title	Date	Type	Depth	Headnote(s)
Discussed by	<p> Feaster v. Wynn 2007 WL 1649414, *6+ , Cal.App. 1 Dist. , (NO.)</p> <p>Jay Wynn and his daughter Dalya Wynn appeal from a trial court judgment holding them liable for fraud, negligence, and violations of the Home Equity Sales Contract Act, Civil Code...</p>	Jun. 07, 2007	Case		<p>16 17</p> <p>Cal.Rptr.2d</p>
Discussed by	<p> Ford v. Mortgage Loan Specialists, Inc. 2007 WL 1057385, *10+ , Cal.App. 1 Dist. , (NO.)</p> <p>John J. Ford III and Katherine L. Ford (plaintiffs or the Fords) brought this action against Mortgage Loan Specialists, Inc. (MLS), Richard E. Warren, Jr. (Warren), Myles Hubers...</p>	Apr. 10, 2007	Case		<p>3 16</p> <p>Cal.Rptr.2d</p>
Discussed by	<p> Staton v. RR Gable Real Estate, Inc. </p> <p>2003 WL 22132081, *1+ , Cal.App. 2 Dist. , (NO.)</p> <p>In an action for loan fraud, Richard Staton appeals from the judgment entered in favor of respondent, RR Gable Real Estate, Inc., dba RR Gable, Inc. (RR Gable). The trial court...</p>	Sep. 16, 2003	Case		<p>3 16</p> <p>Cal.Rptr.2d</p>
Discussed by	<p> Nichols v. Howard 2008 WL 5385088, *4+ , Cal.App. 4 Dist. , (NO.)</p> <p>Buyers Jason Nichols and Jeffrey Miller appeal from a judgment after a bench trial awarding equitable relief and damages to sellers James Howard and Susan Howard (the Howards), in...</p>	Dec. 24, 2008	Case		<p>7 13 14</p> <p>Cal.Rptr.2d</p>
Discussed by	<p>Answer to Petition for Rehearing Jason NICHOLS et al., Plaintiffs and Appellants, v. James HOWARD et al., Defendants and Appellants. 2009 WL 6673124, *6673124+ , Cal.App. 4 Dist. , (NO.)</p>	Jan. 16, 2009	Pleading		—
Discussed by	<p>Appellants' Reply Brief Jeffrey E. HOFFMAN, H&B Properties, LLC, J. Edwards Investment Group, Inc. and Norcal Financial, Inc., Appellants, v. Thomas R. LLOYD, Appellee. 2008 WL 5939739, *5939739+ , 9th Cir. , (NO.)</p>	Oct. 06, 2008	Brief		<p>2</p> <p>Cal.Rptr.2d</p>

Treatment	Title	Date	Type	Depth	Headnote(s)
Discussed by	Appellee's Opening Brief Jeffrey E. HOFFMAN, H&B Properties, LLC, J. Edwards Investment Group, Inc. and Norcal Financial, Inc., Appellants, v. Thomas R. LLOYD, Appellee. 2008 WL 5939740, *5939740+, 9th Cir. , (NO.)	Oct. 06, 2008	Brief		2 Cal.Rptr.2d
Discussed by	Brief of Appellee ¶¶ Anthony RENTZ and Debra Rentz, Plaintiffs-Appellants, v. HOME DEPOT, INC., a Delaware coiporation; Defendant-Appellee. 2004 WL 3155707, *3155707+, 9th Cir. , (NO.)	Dec. 27, 2004	Brief		19 20 Cal.Rptr.2d
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Discussed by	Reply Brief of Appellants John J. FORD, III and Katherine L. Ford, Plaintiffs-Appellants, v. MORTGAGE LOAN SPECIALISTS, INC., Michelle Hubers and Myles Hubers, Defendants-Respondents. 2006 WL 3907622, *3907622+, Cal.App. 1 Dist. , (NO.)	Nov. 06, 2006	Brief		16 Cal.Rptr.2d
Discussed by	Respondents' Brief ¶¶ John J. FORD, III and Katherine L. Ford, Plaintiffs and Appellants, v. MORTGAGE LOAN SPECIALISTS, INC., Myles Hubers and Michelle Renee Hubers, Defendants and Respondents. 2006 WL 3415151, *3415151+, Cal.App. 1 Dist. , (NO.)	Oct. 16, 2006	Brief		3 16 Cal.Rptr.2d
Discussed by	Appellants' Opening Brief ¶¶ Irene FEASTER, Plaintiff and Respondent, v. JAY D. WYNN, Dalya Wynn Defendants and Appellants. 2004 WL 2068843, *2068843+, Cal.App. 1 Dist. , (NO.)	Jul. 07, 2004	Brief		6 7 Cal.Rptr.2d

Treatment	Title	Date	Type	Depth	Headnote(s)
Discussed by	Appellants' Opening Brief MARK WEST CREEK PRESERVATION ASSOCIATION, Larry Horowitz, and Does I through X, Petitioners and Appellants, v. SUPERIOR COURT OF THE COUNTY OF SONOMA, Respondent, County of Sonoma, Respondents below, Shiloh Associates, Marv Soiland, and Does XXI through XXX, Real Parties in Interest below. 1999 WL 33905415, *33905415+ , Cal.App. 1 Dist. , (NO.)	Feb. 25, 1999	Brief		19 20 Cal.Rptr.2d
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Treatment	Title	Date	Type	Depth	Headnote(s)
Discussed by	Respondent's Brief Richard STATON, Plaintiff and Appellant, v. Fred MADJAR, William Laker, Rr Gable, Defendants and Respondents. 2003 WL 22330286, *22330286+ , Cal.App. 2 Dist. , (NO.)	Jul. 25, 2003	Brief		16 20 Cal.Rptr.2d
Discussed by	Reply and Cross-Respondents' Brief of Appellants Carl Olson and Mark Seidenberg Carl OLSON and Mark Seidenberg, Plaintiffs and Appellants, v. AUTOMOBILE CLUB OF SOUTHERN CALIFORNIA, a California nonprofit mutual benefit corporation, Defendant and Respondent; Automobile Club of Southern California, a California nonprofit mutual benefit corporation, Cross-Appellant, v. Carl Olson and Mark Seidenberg, Cross-Respondents. 2003 WL 24196352, *24196352+ , Cal.App. 2 Dist. , (NO.)	Jul. 14, 2003	Brief		18 19 Cal.Rptr.2d
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Treatment	Title	Date	Type	Depth	Headnote(s)
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Discussed by	Respondent's Brief ¶¶ BERGELECTRIC CORPORATION, Plaintiff and Respondent, v. BLAKE CONSTRUCTION CO., INC., et al., Defendants and Appellants. 2001 WL 34377374, *34377374+ , Cal.App. 4 Dist. , (NO.)	Feb. 01, 2001	Brief		19 20 Cal.Rptr.2d
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Treatment	Title	Date	Type	Depth	Headnote(s)
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Treatment	Title	Date	Type	Depth	Headnote(s)
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Cited by	Olson v. Automobile Club of Southern California 44 Cal.Rptr.3d 1, 7 , Cal.App. 2 Dist. , (NO.) BUSINESS ORGANIZATIONS - Attorney Fees. Members of mutual benefit corporation were not entitled to expert witness fees under private attorney general statute.	Apr. 21, 2006	Case		19 20 Cal.Rptr.2d
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Treatment	Title	Date	Type	Depth	Headnote(s)
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Treatment	Title	Date	Type	Depth	Headnote(s)
Cited by	<p>Proposed Statement of Decision John V. BRIGHT, individually and as Trustee of the John F. Bright Family Trust dated April 24, 1994, Plaintiff, v. CENTRAL PACIFIC MORTGAGE COMPANY et al., Defendants. 1999 WL 34806022, *34806022 , Cal.Superior , (NO.)</p> <p>Dept. 11 The above entitled action came on for court trial on July 19, 1999, in Department 11 of the above court, the Hon. Faith J. Geoghegan, judge presiding. Plaintiff John F....</p>	Dec. 22, 1999	Case		16 Cal.Rptr.2d
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Treatment	Title	Date	Type	Depth	Headnote(s)
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Treatment	Title	Date	Type	Depth	Headnote(s)
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Treatment	Title	Date	Type	Depth	Headnote(s)
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Cited by	Respondent's Brief RANCHO SOLANO MASTER ASSOCIATION, Plaintiff, v. KIEWIT PACIFIC CO., et al., Defendant and Appellant. 2000 WL 35603991, *35603991+, Cal.App. 1 Dist. , (NO.)	Oct. 05, 2000	Brief		19 20 Cal.Rptr.2d
Cited by	Answer to Petition for Rehearing Christopher MEYER and Steven Hedlund, individuals, Plaintiffs and Appellants, v. Joan TARG, Russell Targ Nancy Kiesling, individuals, and Does 1-50, inclusive, Defendants and Respondents. 2000 WL 34411160, *34411160+, Cal.App. 1 Dist. , (NO.)	Aug. 02, 2000	Brief		20 Cal.Rptr.2d

Treatment	Title	Date	Type	Depth	Headnote(s)
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Cited by	Reply Brief MARK WEST CREEK PRESERVATION ASSOCIATION and Larry Horowitz, Plaintiffs and Appellants, v. COUNTY OF SONOMA, Defendant and Respondent, Shiloh Associates and Marv Soiland, Real Parties in Interest and Respondents. 1999 WL 33905414, *33905414+ , Cal.App. 1 Dist. , (NO.)	Jun. 04, 1999	Brief		20 Cal.Rptr.2d
Cited by	Appellant's Opening Brief Daniel K. BERMAN and Min-Ling Wang Berman, Plaintiffs and Appellants, v. REALTY INFORMATION SYSTEMS, et al., Defendants, Charles James Brown, Defendant and Respondent. 1998 WL 34352638, *34352638+ , Cal.App. 1 Dist. , (NO.)	Sep. 21, 1998	Brief		—
Cited by	Respondents' Brief ASSOCIATED GALLERIES OF CALIFORNIA INCORPORATED, a California Corporation, Plaintiff and Appellant, v. Nancy B. ROGERS, Robert Bernheim, and Does 1 through 20, inclusive, Defendants and Respondents. 1998 WL 34355681, *34355681+ , Cal.App. 1 Dist. , (NO.)	Aug. 10, 1998	Brief		—
Cited by	Appellant's Opening Brief of Insurance Company of the State of Pennsylvania APPLE COMPUTER, INC., Plaintiff and Appellant, v. INDUSTRIAL INDEMNITY COMPANY, et al., Insurance Company of the State of Pennsylvania, and National Union Fire Insurance Company of Pittsburgh, Defendants and Appellants. 1997 WL 33562657, *33562657+ , Cal.App. 1 Dist. , (NO.)	Oct. 27, 1997	Brief		18 19 Cal.Rptr.2d
Cited by	Brief of Respondents Class Counsel (The Gansinger Firm & the Law Offices of John F. Buseti) Charles Patrick WOOSLEY, Respondent and Cross-Appellant, v. State of California, et al., Appellants and Cross-Respondents. 2009 WL 2703905, *2703905+ , Cal.App. 2 Dist. , (NO.)	Jul. 20, 2009	Brief		—

Treatment	Title	Date	Type	Depth	Headnote(s)
Cited by	Combined Respondents' Brief and Cross-appellants' Opening Brief SARGON ENTERPRISES, INC., Plaintiff-Appellant/Respondent/Cross-Respondent, v. UNIVERSITY OF SOUTHERN CALIFORNIA; Winston W.L. Chee, B.D.S.; Hessam Nowzari, D.D.S.; Does 1-10, Defendants-Respondents/Appellants/Cross-Appellants. 2009 WL 2578435, *2578435+ , Cal.App. 2 Dist. , (NO.)	Jul. 09, 2009	Brief		—
Cited by	Appellant Annette McCullough's Opening Brief Isaac MARTIN, et al., Plaintiff and Respondent, v. Yair HARPAZ, et al., Defendants and Appellants. 2008 WL 5509694, *5509694+ , Cal.App. 2 Dist. , (NO.)	Dec. 09, 2008	Brief		—
Cited by	Respondents' Brief ENPALM, LLC, and Maram Holdings, LLC, Plaintiffs and Respondents, v. THE TEITLER FAMILY TRUST, a California company of unknown formation; Teitler Investments, a California company of unknown formation; TRACY P. Teitler, an individual; Fred Yadegar, an individual, et al., Defendants and Appellants. 2007 WL 3248068, *3248068+ , Cal.App. 2 Dist. , (NO.)	Sep. 28, 2007	Brief		19 20 Cal.Rptr.2d
Cited by	Appellants' reply brief and Cross-Respondents' Brief Richard J. PERRILLO, Plaintiff, Respondent and, Cross-Appellant, v. PICCO & Presley, Greg Picco, Margaret Presley, Joseph J. Iacopino, Defendants, Appellants and Cross-Respondents. 2007 WL 953474, *953474+ , Cal.App. 2 Dist. , (NO.)	Mar. 07, 2007	Brief		20 Cal.Rptr.2d
Cited by	Respondent's Brief and Cross-Appellant's Opening Brief Richard J. PERRILLO, Plaintiff and Respondent, v. PICCO & PRESLEY, Greg Picco, Margaret Presley and Joseph J. Iacopino, Defendants and Appellants. 2006 WL 3908250, *3908250+ , Cal.App. 2 Dist. , (NO.)	Oct. 17, 2006	Brief		20 Cal.Rptr.2d

Treatment	Title	Date	Type	Depth	Headnote(s)
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Cited by	Respondents Brief Emma G. EASTMAN, Plaintiff(s) and Appellant, v. Loretta CLARK & Marcus Clark, Defendant(s) and Respondents. 2006 WL 1491000, *1491000+, Cal.App. 2 Dist. , (NO.)	Mar. 20, 2006	Brief		7 17 Cal.Rptr.2d
Cited by	Appellant's Reply Brief and Answer to Attorney General's Amicus Brief Ken COLGAN and Chris Wilson, individually and on behalf of others similarly situated, Plaintiffs and Respondents, v. LEATHERMAN TOOL GROUP, INC., an Oregon corporation, Defendant and Appellant. 2005 WL 3144495, *3144495+, Cal.App. 2 Dist. , (NO.)	Aug. 19, 2005	Brief		20 Cal.Rptr.2d
Cited by	Respondent's Brief; Cross-Appellant's Opening Brief Carl OLSON and Mark Seidenberg, Appellants and Cross-Respondents, v. AUTOMOBILE CLUB OF SOUTHERN CALIFORNIA, Respondent and Cross-Appellant. 2005 WL 1227138, *1227138+, Cal.App. 2 Dist. , (NO.)	Mar. 25, 2005	Brief		19 20 Cal.Rptr.2d
Cited by	Appellant's Opening Brief Ken COLGAN and Chris Wilson, individually and on behalf of others similarly situated, Plaintiffs and Respondents, v. LEATHERMAN TOOL GROUP, INC., an Oregon corporation, Defendant and Appellant. 2005 WL 1124686, *1124686+, Cal.App. 2 Dist. , (NO.)	Mar. 16, 2005	Brief		18 Cal.Rptr.2d
Cited by	Reply Brief of Appellant, Farmers & Merchants Bank of Long Beach PETCO ANIMAL SUPPLIES, INC., Plaintiff, Respondent and Cross-Appellant, v. FARMERS AND MERCHANTS BANK OF LONG BEACH, Defendant and Appellant. 2004 WL 2542658, *2542658+, Cal.App. 2 Dist. , (NO.)	Sep. 14, 2004	Brief		19 20 Cal.Rptr.2d

Treatment	Title	Date	Type	Depth	Headnote(s)
Cited by	Appellants' Combined Reply Brief and Cross-Respondents' Brief Benissa CLIFFORD, Plaintiff and Respondent, v. AMERICAN DRUG STORES, INC.; Sav-On Drug Stores, Inc.; and Albertson's Inc., Defendants and Appellants. 2004 WL 2136962, *2136962+ , Cal.App. 2 Dist. , (NO.)	Jul. 13, 2004	Brief		20 Cal.Rptr.2d
Cited by	Appellant's Reply Brief Richard STATON, Plaintiff and Appellant in pro se, v. Fred MADJAR, William Laker, RR Gable, et al., Defendants and Respondents. 2003 WL 22350419, *22350419 , Cal.App. 2 Dist. , (NO.)	Aug. 18, 2003	Brief		—
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Cited by	Appellants' Opening Brief Benissa CLIFFORD, Plaintiff and Respondent, v. AMERICAN DRUG STORES, INC.; Sav-On Drug Stores, Inc.; and Albertson's Inc., Defendants and Appellants. 2003 WL 23154495, *23154495+ , Cal.App. 2 Dist. , (NO.)	May 01, 2003	Brief		19 20 Cal.Rptr.2d
Cited by	Appellant's Reply Brief Stephen M. GAGGERO, an individual, Plaintiff and Cross-Appellant, v. FIRST FEDERAL BANK OF CALIFORNIA, a federal savings bank, Defendant and Appellant. 2000 WL 34413307, *34413307+ , Cal.App. 2 Dist. , (NO.)	Dec. 14, 2000	Brief		18 19 Cal.Rptr.2d
Cited by	Cross-Appellant's Reply Brief of Ski, Inc. dba Bielski Window & Masonry Cleaning Thomas LINEHAN, Appellant/Plaintiff, v. REGENTS OF UNIVERSITY OF CALIFORNIA; PCL Construction Services, Inc. and R&r Masonry, Inc. Defendants/ Respondents. Ski, Inc. dba Bielski Window & Masonry Cleaning Defendant/Respondent/ Cross-Appellant. 2000 WL 34025315, *34025315+ , Cal.App. 2 Dist. , (NO.)	Dec. 05, 2000	Brief		—

Treatment	Title	Date	Type	Depth	Headnote(s)
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Cited by	Appellant's Opening Brief Joong KIM, an individual, and Moon Kim, an individual, Plaintiffs and Respondents, v. Helen TSAI, an individual, Defendant and Appellant. 2000 WL 34413770, *34413770+ , Cal.App. 2 Dist. , (NO.)	May 08, 2000	Brief		16 Cal.Rptr.2d
Cited by	Respondent's Brief Estate of Luiz Anthony PEREIRA, Deceased. Robert Rigney, Appellant, v. Michael J. MORRIS, Special Administrator of the Estate of Luiz A. Pereira, Respondent. 1999 WL 33903022, *33903022+ , Cal.App. 2 Dist. , (NO.)	May 05, 1999	Brief		15 Cal.Rptr.2d
Cited by	Brief of Respondent Sully-Miller Contracting Company (The City of Arcadia Appeal) SULLY-MILLER CONTRACTING CO., a California corporation, Plaintiff and Respondent, v. THE CITY OF ARCADIA, a public subdivision; ASL Consulting Engineers, a California corporation, Defendants and Appellants. 1999 WL 33901074, *33901074+ , Cal.App. 2 Dist. , (NO.)	Mar. 18, 1999	Brief		18 19 20 Cal.Rptr.2d
Cited by	Appellant's Reply Brief WILTERN ASSOCIATES, et al., Plaintiffs and Respondents, v. LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY, Defendant and Appellant. 1999 WL 34852142, *34852142 , Cal.App. 2 Dist. , (NO.)	Feb. 05, 1999	Brief		—
Cited by	Cross-Respondent's Brief CITY OF PASADENA, Plaintiff, Respondent and Cross-Appellant, v. R. William RHEINSCHILD, Defendant, Appellant and Cross-Respondent. 1998 WL 34344180, *34344180+ , Cal.App. 2 Dist. , (NO.)	Oct. 14, 1998	Brief		—
Cited by	Respondents' Brief Bruce PROVAN, Respondent, v. William H. ALTAMIRANO, et al., Appellant. 1997 WL 33801054, *33801054+ , Cal.App. 2 Dist. , (NO.)	Dec. 22, 1997	Brief		—

Treatment	Title	Date	Type	Depth	Headnote(s)
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Cited by	Brief of Appellants Martin a. Steiner (Plaintiff) and Siddiqui Family Partership (Plaintiff-In-Intervention) Martin A. STEINER, Plaintiff and Appellant, v. Paul THEXTON, as Trustee etc., et al., Defendant and Respondent. 2007 WL 3011359, *3011359+ , Cal.App. 3 Dist. , (NO.)	Sep. 20, 2007	Brief		—
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Cited by	Appellant's Reply Brief Mae NEWMAN, Plaintiff/Respondent, v. Donald Lee JORDAN, et al., Defendant/Appellant. 1998 WL 34339948, *34339948+ , Cal.App. 3 Dist. , (NO.)	Oct. 01, 1998	Brief		—
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Cited by	Appellants' Reply Brief and Cross-Respondents' Brief Mitchell CHAIT and Marci Chait, Plaintiffs, Appellants, and Cross-Respondents, v. Charles S. STRAUCH and Nan Y. Strauch, Defendants, Respondents, and Cross-Appellants. 2010 WL 1020887, *1020887+ , Cal.App. 4 Dist. , (NO.)	Feb. 18, 2010	Brief		—

Treatment	Title	Date	Type	Depth	Headnote(s)
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Cited by	Appellants' Opening Brief Marcus W. HEDGPETH, Plaintiff/Respondent, v. CITY OF ANAHEIM, et al., Defendants/Appellants. 2009 WL 872526, *872526+ , Cal.App. 4 Dist. , (NO.)	Jan. 06, 2009	Brief		—
Cited by	Respondent's Brief (Corrected) Michael W. BROOKS, Petitioner, v. EXECUTIVE CAPITAL GROUP, INC., Respondent. 2008 WL 1855383, *1855383 , Cal.App. 4 Dist. , (NO.)	Mar. 05, 2008	Brief		—
Cited by	Respondent's Brief (corrected) Michael W. BROOKS, Petitioner, v. EXECUTIVE CAPITAL GROUP, INC., Respondent. 2008 WL 1924791, *1924791+ , Cal.App. 4 Dist. , (NO.)	Mar. 05, 2008	Brief		—
Cited by	Respondent's Brief Michael W. BROOKS, Petitioner, v. EXECUTIVE CAPITAL GROUP, INC., Respondent. 2008 WL 1855384, *1855384+ , Cal.App. 4 Dist. , (NO.)	Feb. 25, 2008	Brief		—
Cited by	Appellant's Combined Reply and Cross-Respondent's Brief Ernst HAMMERMUELLER, Plaintiff, Respondent and Cross-Appellant, v. NORTH AMERICAN COMPANY FOR LIFE AND HEALTH INSURANCE, Defendant, Appellant and Cross-Respondent. 2008 WL 784007, *784007+ , Cal.App. 4 Dist. , (NO.)	Jan. 15, 2008	Brief		19 20 Cal.Rptr.2d

Treatment	Title	Date	Type	Depth	Headnote(s)
Cited by	Combined Cross-Respondents' Brief and Appellant's Reply Brief Soony C. SANDORE, Successor Trustee of the Andrew Renard Sandore Trust, dated June 21, 1984, Plaintiff and Respondent, v. Craig C. FERGUSON, an individual doing business as Ferguson Auto Center; Diane Ferguson, an individual; all persons claiming any interest in the property named as Does 1 through 50, inclusive, and Does 51-65, inclusive, Defendants and Appellants; Soony C. Sandore, Successor Trustee of the Andrew Renard Sandore Trust, dated June 21, 1984, 2007 WL 2321495, *2321495+, Cal.App. 4 Dist. , (NO.)	Jun. 08, 2007	Brief		—
Cited by	Appellant's Reply Brief State of California, Department of Corrections Rehabilitation, Appellant/Defendant, v. Cristina VASQUEZ, Respondent/Plaintiff. 2007 WL 1021066, *1021066+, Cal.App. 4 Dist. , (NO.)	Mar. 08, 2007	Brief		18 19 Cal.Rptr.2d
Cited by	Appellant's Reply Brief DE LA FUENTE BUSINESS PARK OWNERS ASSOCIATION., Appellant, v. GARCIA PRODUCE LLC, Salvador Garcia Gutierrez, Salvador Garcia Valdez, Antonio Garcia Gutierrez, Frederico Garcia Gutierrez, Maria Del Refugio Garcia Valdez, and Carmen Veronica Garcia Valdez., Respondents. 2005 WL 2901416, *2901416+, Cal.App. 4 Dist. , (NO.)	Jul. 01, 2005	Brief		—
Cited by	Appellant's Opening Brief Kathleen ARDOLINA, et al., Appellants, v. DEL MAR MOBILE ESTATES, INC., et al., Respondents. 2004 WL 1061138, *1061138+, Cal.App. 4 Dist. , (NO.)	Mar. 11, 2004	Brief		19 20 Cal.Rptr.2d
Cited by	Respondent's Brief and Cross-Appellant's Opening Brief Robin BOEHLE, Plaintiff and Appellant, v. WESTMINSTER INVESTMENTS, INC. and Dan Bernedo, Defendants and Respondents. 2003 WL 23894098, *23894098+, Cal.App. 4 Dist. , (NO.)	Oct. 14, 2003	Brief		6 Cal.Rptr.2d
Cited by	Respondents' Brief Robin BOEHLE, Plaintiff and Appellant, v. WESTMINSTER INVESTMENTS, Inc. and Dan Bernedo, Defendants and Respondents. 2002 WL 32736679, *32736679+, Cal.App. 4 Dist. , (NO.)	Oct. 10, 2002	Brief		6 Cal.Rptr.2d

Treatment	Title	Date	Type	Depth	Headnote(s)
Cited by	Appellants' Reply Brief BERGELECTRIC CORPORATION, Plaintiff and Respondent, v. BLAKE CONSTRUCTION CO., INC., et al., Defendants and Appellants. 2001 WL 34377375, *34377375+ , Cal.App. 4 Dist. , (NO.)	Mar. 22, 2001	Brief		19 Cal.Rptr.2d
Cited by	Appellants' Opening Brief BERGELECTRIC CORPORATION, Plaintiff and Respondent, v. BLAKE CONSTRUCTION CO., INC., et al., Defendants and Appellants. 2000 WL 34234172, *34234172+ , Cal.App. 4 Dist. , (NO.)	Nov. 10, 2000	Brief		18 20 Cal.Rptr.2d
Cited by	Appellants' Opening Brief JLRB ASSOCIATES, Plaintiff, Respondent, and Cross-Appellant, v. JENNY CRAIG, INC., et al., Defendants, Appellants, and Cross-Respondents. 2000 WL 34205562, *34205562+ , Cal.App. 4 Dist. , (NO.)	Jul. 06, 2000	Brief		18 20 Cal.Rptr.2d
Cited by	Appellants' Opening Brief Dick MILLER, an individual, Plaintiff and Respondent, v. Csc ARTEMIS, a Corporation; Computer Sciences Corporation as Doe 1; and does 2 through 50, inclusive, Defendants and Appellants. 2000 WL 34205693, *34205693+ , Cal.App. 4 Dist. , (NO.)	Mar. 09, 2000	Brief		19 20 Cal.Rptr.2d
Cited by	Reply Brief of Appellants' Ogden Corporation, Ogden Government Services, Deron Miller and George Bedar MOUNTAINEER FEDERAL SOFTWARE SYSTEMS, Plaintiff and Respondent, v. OGDEN CORPORATION, et al., Defendants and Appellants. 1999 WL 33895173, *33895173+ , Cal.App. 4 Dist. , (NO.)	Jan. 21, 1999	Brief		20 Cal.Rptr.2d
Cited by	Appellant's Opening Brief Audrey DEAN, Petitioner, v. PAPPAS TELECASTING COMPANIES, dba KMPH, Respondent. 1999 WL 33740131, *33740131+ , Cal.App. 5 Dist. , (NO.)	Oct. 22, 1999	Brief		20 Cal.Rptr.2d
Cited by	Appellant's Opening Brief Patrick MCCAULEY and Patricia McCauley, Plaintiffs and Respondents, v. CALFARM INSURANCE COMPANY, Defendant and Appellant. 1998 WL 34189075, *34189075+ , Cal.App. 5 Dist. , (NO.)	May 21, 1998	Brief		18 19 Cal.Rptr.2d

Treatment	Title	Date	Type	Depth	Headnote(s)
Cited by	Respondents' Brief Joe HARP and Michele Harp, Plaintiffs, Cross-Defendants, and Respondents. v. Jim HAVASSY and Caryn Havassy, Defendants, Cross-Complainants, and Appellants. 1998 WL 34189089, *34189089+ , Cal.App. 5 Dist. , (NO.)	Mar. 27, 1998	Brief		20 Cal.Rptr.2d
Cited by	Appellants' Opening Brief Joe HARP and Michele Harp, Plaintiffs and Respondents, v. Dave HAVASSY, et al., Defendants and Appellants. 1998 WL 34189088, *34189088+ , Cal.App. 5 Dist. , (NO.)	Mar. 09, 1998	Brief		19 20 Cal.Rptr.2d
Cited by	Appellants' Reply Brief Salvador REYES, Plaintiff and Respondent, v. Shawn HOEKSTRA ; Equity Recovery Services, LLC; Me'shel Babish (fka Me'shel Baldwin); Dorothy Yarak; and Thommas Yarak, Defendants and Appellants. 2008 WL 2337407, *2337407+ , Cal.App. 6 Dist. , (NO.)	May 05, 2008	Brief		18 19 Cal.Rptr.2d
Cited by	Appellant's Reply Brief and Cross-Respondent's Response Brief Kathey FYKE, Plaintiff, Appellant and Cross-Respondent, v. THE SCREEN SHOP, Defendant, Respondent and Cross-Appellant. 2004 WL 1513309, *1513309+ , Cal.App. 6 Dist. , (NO.)	May 21, 2004	Brief		19 20 Cal.Rptr.2d
Cited by	Respondent's Brief Charles T. ROBERTS, individually and as trustee of the Roberts Living Trust and Frances Roberts, Appellants, v. Barry OLSON, individually and doing business as Paseo Properties, Respondent. 2002 WL 32149901, *32149901+ , Cal.App. 6 Dist. , (NO.)	Jul. 10, 2002	Brief		15 Cal.Rptr.2d
Cited by	Brief of Respondents Browning-Ferris Industries of California, Inc. and Lynne Ashcraft Lupe CABESUELA, Plaintiff/Appellant, v. BROWNING-FERRIS INDUSTRIES OF CALIFORNIA, INC., Lynne Ashcraft, and Does 1 through 100, inclusive, Defendants/ Respondents. 1998 WL 34170693, *34170693+ , Cal.App. 6 Dist. , (NO.)	Apr. 06, 1998	Brief		5 Cal.Rptr.2d

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Cited by	<p>Plaintiff's Memorandum in Opposition to Defendants American International Group, National Union Fire Insurance Company of Pittsburgh and Aig Domestic Claims' Motion to Dismiss Complaint. CROWN PAPER LIQUIDATING TRUST, Plaintiff, v. AMERICAN INTERNATIONAL GROUP, INC. d/b/a AIG, a Delaware corporation; National Union Fire Insurance Company of Pittsburgh, Pa., a Pennsylvania corporation; AIG Domestic Claims, Inc. f/k/ a AIG Technical Services Inc., a Delaware corporation; Marsh USA Risk & Insurance Services Inc. d/b/a Marsh USA Inc., a Delaware corporation; Finpro, a division of Marsh Ltd.; Richard E Cowan, and Does One through 50, 2008 WL 1908866, *1908866+ , N.D.Cal. , (NO.)</p>	Mar. 10, 2008	Motion		—
Cited by	<p>Plaintiff Ornan Nwansi's Memorandum of Points and Authorities In Opposition to Defendant Downey Savings and Loan Association, Inc.'s Motion for Summary Judgment, or, Alternatively for Summary ... Ornan NWANSI, an individual, Plaintiff, v. DOWNEY SAVINGS AND LOAN ASSOCIATION, INC.; H.I.S. Loans and Real Estate, Inc., d.b.a. H.I.S. Loans and Real Estate Company; Does 1 through 100, inclusive, Defendants. 2007 WL 5128835, *5128835+ , N.D.Cal. , (NO.)</p>	Nov. 26, 2007	Motion		—

Treatment	Title	Date	Type	Depth	Headnote(s)
Cited by	<p>Plaintiff's Memorandum in Opposition to Defendants American International Group, National Union Fire Insurance Company of Pittsburgh and AIG Domestic Claims' Motion to Dismiss Complaint</p> <p>CROWN PAPER LIQUIDATING TRUST, Plaintiff, v. AMERICAN INTERNATIONAL GROUP, INC. d/b/a AIG, a Delaware corporation; National Union Fire Insurance Company of Pittsburgh, Pa., a Pennsylvania corporation; AIG Domestic Claims, Inc. f/k/a AIG Technical Services Inc., a Delaware corporation; Marsh USA Risk & Insurance Services Inc. d/b/a Marsh USA Inc., a Delaware corporation; Marsh & McLennan Companies, Inc, a Delaware corporation; Marsh Ltd., a United Kingdom</p> <p>2007 WL 1906277, *1906277+ , N.D.Cal. , (NO.)</p>	May 31, 2007	Motion		—
Cited by	<p>Defendant Marsh USA Inc.'s Opposition to Motion for Partial Summary Judgment on Issue of Duty and Standard of Care</p> <p>SAFECO LIFE INSURANCE COMPANY, a Washington corporation, Plaintiff, v. MARSH, INC., a Delaware corporation, Defendant.</p> <p>2004 WL 1697106, *1697106+ , N.D.Cal. , (NO.)</p>	Feb. 13, 2004	Motion		—
Cited by	<p>Opposition of Plaintiff MKM Oceanside, LLC to Defendant's Motion for Attorneys' Fees; Declaration of Marc Smith</p> <p>MKM OCEANSIDE, LLC, a California limited liability company, Plaintiffs, v. Richard REINIS, an individual; and Does 1 through 20, inclusive, Defendants.</p> <p>2009 WL 6325015, *6325015+ , Cal.Superior , (NO.)</p>	Apr. 03, 2009	Motion		—
Cited by	<p>Defendants' Memorandum of Points and Authorities in Opposition to Attorneys' Fee Motions</p> <p>Charles Patrick WOOSLEY, Plaintiff, v. STATE OF CALIFORNIA et al., Defendants.</p> <p>2008 WL 5516416, *5516416+ , Cal.Superior , (NO.)</p>	Oct. 11, 2008	Motion		—
Cited by	<p>Notice of Motion and Motion for Summary Judgment or Alternatively Adjudication; Memorandum of Points & Authorities; Supporting Declarations</p> <p>Manuel SINQUIMANI et al., Plaintiffs, v. Tony M. NAVA, Jr. et al., Defendants.</p> <p>2007 WL 5097651, *5097651+ , Cal.Superior , (NO.)</p>	Aug. 03, 2007	Motion		—

Treatment	Title	Date	Type	Depth	Headnote(s)
Cited by	Plaintiff's Trial Brief (Phase One of Trial) Alanna SPENCER, Plaintiff, v. IRES CO., et al., Defendants. 2007 WL 2312853, *2312853+ , Cal.Superior , (NO.)	Apr. 10, 2007	Motion		—
Cited by	Defendants' Opposition to Plaintiff's Motion for Attorneys' Fees As Costs; Declaration of Polina L. Ross; Exhibits Attached Thereto Mimin MINTARSIH, Plaintiff, v. Dennis LAM; Dina Lam; and Does 1 through 10, inclusive, Defendants. 2006 WL 4685260, *4685260+ , Cal.Superior , (NO.)	Jun. 16, 2006	Motion		—
Cited by	Memorandum of Points and Authorities In Opposition to Plaintiff's Motion for Attorneys' Fees Guy WYSINGER, Plaintiff, v. AUTOMOBILE CLUB OF SOUTHERN CALIFORNIA, and Does 1-10, Defendants. 2006 WL 6086309, *6086309+ , Cal.Superior , (NO.)	May 19, 2006	Motion		—
Cited by	Plaintiff's Notice of Opposition to Defendants' Notice of Motion and Motion for Judgment Janine LAUREN, an individual, Plaintiff, v. Cary Ian QUASHEN, an individual; Kirsten L. Quashen, an individual; and Does 1 through 10, Inclusive, Defendants. 2005 WL 5189677, *5189677+ , Cal.Superior , (NO.)	Apr. 01, 2005	Motion		—
Cited by	The Kennedy Family's Reply to the Opposition to Their Motion to be Deemed the Prevailing Parties and for Reasonable Attorney Fees ONA M. KENNEDY FAMILY PARTNERSHIP, et al., Plaintiffs, v. HCP CHAMBER LLC, a Delaware Limited Liability Company, Defendant. 2005 WL 4912213, *4912213+ , Cal.Superior , (NO.)	Mar. 24, 2005	Motion		—

Treatment	Title	Date	Type	Depth	Headnote(s)
Cited by	HPC Chamber's Memorandum of Points and Authorities in Opposition to Kennedy's Motion for Attorneys' Fees ONA M. KENNEDY FAMILY PARTNERSHIP, a California limited partnership; James H. Kennedy, Jr., Trustee of the James H. Kennedy, Jr. Irrevocable Trust u/t/d 6/19/97; Clyde W. Kennedy, Trustee of the Clyde W. Kennedy Irrevocable Trust u/t/d 6/19/97; Howard A. Kennedy, Trustee of the Howard A. Kennedy Irrevocable Trust u/t/d 6/19/97, Plaintiffs, v. HCP CHAMBER, LLC, a Delaware limited liability company, Defendant. 2005 WL 4912212, *4912212+ , Cal.Superior , (NO.)	Mar. 18, 2005	Motion		—
Cited by	Defendants' Memorandum of Points & Authorities in Opposition to Plaintiffs' Motion for Award of Plaintiffs' Attorneys' Fees and Costs Corey L. MOTLEY, Michelle Bogosian, Davedine Schott, Individually, Plaintiffs, v. ZIMS CORPORATION, Lirn Corporation, Mihir Shah, and Does 3 through 25, inclusive, Defendants. 2004 WL 5134591, *5134591 , Cal.Superior , (NO.)	Dec. 10, 2004	Motion		—
Cited by	Notice of Opposition and Opposition to Motion for Attorney Fees: Memorandum of Points and Authorities; Declaration of Donald M. Adams, Jr. and Marie Debien Marie I. DEBIEN, Plaintiff, v. COUNTRYWIDE HOME LOANS, INC.; Clara Freeman; and Does 1 through 100, inclusive, Defendants. 2004 WL 5378973, *5378973 , Cal.Superior , (NO.)	Sep. 20, 2004	Motion		—
Cited by	Memorandum of Points and Authorities in Support of Summary Judgment Motion Jay BOLTON, Plaintiff, v. Andre ZAGATA, Visha Zagata, Does 1 through 10, Defendants, And Related Cross-Actions. 2003 WL 25503226, *25503226 , Cal.Superior , (NO.)	May 13, 2003	Motion		—
Cited by	Memorandum of Points and Authorities in Opposition to Motion for Attorneys' Fees Bonnie NICKOLS, Lani D., Maria G., Chris M., Lisa Johnson, and all others similarly situated, Class Action, Plaintiffs/Petitioners, v. Ritz SAENZ, Director, California Department of Social Services, California Department of Social Services, Defendants/Respondents. 2001 WL 35955647, *35955647+ , Cal.Superior , (NO.)	Nov. 05, 2001	Motion		—

Treatment	Title	Date	Type	Depth	Headnote(s)
Cited by	Memorandum of Points and Authorities in Opposition to Demurrer PEELLE FINANCIAL CORPORATION, Plaintiff, v. ESTATE OF MARY E. BOWERS, Mary Enola Parker, Peter R. Rossignon, B.D. Florida, and Does 1 through 10, Inclusive, Defendants, And Related Cross-Action. 2001 WL 35969223, *35969223 , Cal.Superior , (NO.)	Sep. 12, 2001	Motion		—
Cited by	Cross-Defendant B.D. Florida's Demurrer to First Amended Cross-Complaint PEELLE FINANCIAL CORPORATION, Plaintiff, v. ESTATE OF MARY E. BOWERS, Mary Enola Parker, Peter R. Rossignon, B.D. Florida, and Does 1 through 10, inclusive, Defendants, And Related Cross-Action. 2001 WL 35969222, *35969222 , Cal.Superior , (NO.)	Aug. 22, 2001	Motion		—
Cited by	Plaintiff's Reply Closing Brief Richard STATON, Plaintiff, v. Fred MADJAR, et al., Defendant. 2001 WL 34905457, *34905457 , Cal.Superior , (NO.)	Jun. 29, 2001	Motion		—
Cited by	Trial Brief of Defendant Gable Real Estate, Inc. Doing Business as R.R. Gable, Inc. Richard STATON, Plaintiff, v. Fred MADJAR, William Laker, Rr Gable, and Does 1 through 20, inclusive, Defendants. 2001 WL 34905464, *34905464 , Cal.Superior , (NO.)	May 30, 2001	Motion		—
Mentioned by	Revised Statement of Decision WEST HILLS CONDOMINIUM ASSOCIATION, INC., Plaintiff, v. Robert Alan CRUBAUGH, an individual and DOES 1 through 20, Inclusive, Defendants; Robert Alan Crubaugh, Cross-Complainant, v. West Hills Condominium Association, Inc., Pacific Realtors, a corporation, Chulak- Vescera Management Corporation dba Coast Management, Michael Chulak and Does 1 through 100, Inclusive, Cross-Defendants. 2001 WL 36013066, *36013066 , Cal.Superior , (NO.) TRIAL DATE: JANUARY 17, 2001 DEPT: "H" TO ALL PARTIES AND THEIR ATTORNEYS OF RECORD HEREIN: Trial commenced on January 17, 2001, continued on January 18, 2001, January 22, 2001,...	Apr. 17, 2001	Case		—

Treatment	Title	Date	Type	Depth	Headnote(s)
Mentioned by	<p> People v. Guzman 2010 WL 292665, *6 , Cal.App. 5 Dist. , (NO.)</p> <p>A jury found defendant Jose Luis Guzman guilty of attempted second degree murder (Pen.Code, §§ 664, 187, subd. (a); count 1) and assault with a semiautomatic firearm (§ 245, subd....</p>	Jan. 27, 2010	Case		20 Cal.Rptr.2d
Mentioned by	<p> Reyes v. Hoekstra 2008 WL 4078765, *7 , Cal.App. 6 Dist. , (NO.)</p> <p>After settling his action against Shawn Hoekstra and associated individuals and entities, plaintiff Salvador Reyes moved for attorney fees pursuant to a term of the settlement...</p>	Sep. 04, 2008	Case		18 19 Cal.Rptr.2d
Mentioned by	<p>Plaintiff's (Alternative) Rule 56(f) Motion Opposing Defendants American International Group, Inc., National Union Fire Insurance Company of Pittsburgh, PA. And Aig Domestic Claims, Inc.'s Motion for ...</p> <p>CROWN PAPER LIQUIDATING TRUST, Plaintiff, v. AMERICAN INTERNATIONAL GROUP, INC. d/b/a AIG, a Delaware corporation; National Union Fire Insurance Company of Pittsburgh, Pa., a Pennsylvania corporation; AIG Domestic Claims, Inc. f/k/ a AIG Technical Services Inc., a Delaware corporation; Marsh USA Risk & Insurance Services Inc. d/b/a Marsh USA Inc., a Delaware corporation; Marsh & McLennan Companies, Inc, a Delaware corporation; Marsh Ltd., a United Kingdom</p> <p>2008 WL 1908865, *1908865+ , N.D.Cal. , (NO.)</p>	Mar. 07, 2008	Motion		—
Mentioned by	<p>Joint Case Management Statement</p> <p>CROWN PAPER LIQUIDATING TRUST, Plaintiff, v. AMERICAN INTERNATIONAL GROUP, INC. d/b/a AIG, a Delaware corporation, et al., Defendants.</p> <p>2007 WL 5149708, *5149708 , N.D.Cal. , (NO.)</p>	Oct. 19, 2007	Filing		—

Treatment	Title	Date	Type	Depth	Headnote(s)
Mentioned by	Joint Case Management Statement CROWN PAPER LIQUIDATING TRUST, Plaintiff, v. AMERICAN INTERNATIONAL GROUP, INC. d/b/a AIG, a Delaware corporation; National Union Fire Insurance Company of Pittsburgh, Pa., a Pennsylvania corporation; AIG Domestic Claims, Inc. f/k/a AIG Technical Services Inc., a Delaware corporation; Marsh USA Risk & Insurance Services Inc. d/b/a Marsh USA Inc., a Delaware corporation; Marsh & McLennan Companies, Inc, a Delaware corporation; Marsh Ltd., a United Kingdom 2007 WL 5149707, *5149707 , N.D.Cal. , (NO.)	Jul. 27, 2007	Filing		—
—	CONSUMER PROTECTION MEASURES FOR HOMEOWNERS STRENGTHENED Code Sections Affected Civil Code SS 1695.4, 1695.5, 1695.6, 2945.3 and 2945.6 (amended). AB 669 (Wright); 1997 Stat. Ch. 50 Civil Code S 2954.12 (enacted). AB 116, 29 McGeorge L. Rev. 469, 472+ , (NO.) Home ownership is an integral part of the American Dream. For most homeowners, the home represents both their largest asset and the largest extension of credit that they will ever...	1998	Law Review	—	3 7 10 Cal.Rptr.2d
—	Rutter, Cal. Practice Guide: Real Prop. Transactions CH. 4-D, D. Selecting The Form Of Written Agreement Rutter, Cal. Practice Guide: Real Prop. Transactions , (NO.)	2009	Other Secondary Source	—	5 7 Cal.Rptr.2d
—	California Real Estate 2d Digest Real Estate Sales s 85, Damages California Real Estate 2d Digest Real Estate Sales , (NO.) A provision in a real property sales contract that authorizes the forfeiture of a substantial deposit by reason of a minor delay in the delivery of a quitclaim deed is void as an...	2010	Other Secondary Source	—	17 20 Cal.Rptr.2d
—	Miller and Starr California Real Estate s 10:144, Remedies for violation Miller and Starr California Real Estate , (NO.) Seller's right of rescission. If the contract does not contain the required notice of cancellation, until the equity purchaser has complied with the notice requirements, the equity...	2010	Other Secondary Source	—	7 Cal.Rptr.2d

Treatment	Title	Date	Type	Depth	Headnote(s)
—	Private Attorney General Doctrine--State Cases, 106 A.L.R.5th 523 , (NO.) This annotation collects and discusses all of the state cases adopting, applying, and rejecting the private attorney general doctrine. Federal cases and those state cases decided...	2003	ALR	—	18 20 Cal.Rptr.2d
—	California Affirmative Defenses 2d s 55:3, Other statutory provisions California Affirmative Defenses 2d , (NO.) Section 1670.5 of the Civil Code merged into a body of California law requiring that contracts be fundamentally fair to be enforced. Equitable principles of fairness have been...	2010	Other Secondary Source	—	7 Cal.Rptr.2d
—	California Judges Benchbook: Civil Proceedings - After Trial 06 CASES, Table of Cases 2006 California Judges Benchbook: Civil Proceedings - After Trial , (NO.)	—	Other Secondary Source	—	—
—	California Judges Benchbook: Civil Proceedings - After Trial 07 CASES, Table of Cases 2007 California Judges Benchbook: Civil Proceedings - After Trial , (NO.)	—	Other Secondary Source	—	—
—	California Judges Benchbook: Civil Proceedings - After Trial 08 CASES, Table of Cases 2008 California Judges Benchbook: Civil Proceedings - After Trial , (NO.)	—	Other Secondary Source	—	—
—	California Judges Benchbook: Civil Proceedings - After Trial 09 CASES, Table of Cases 2009 California Judges Benchbook: Civil Proceedings - After Trial , (NO.)	—	Other Secondary Source	—	—
—	California Judges Benchbook: Civil Proceedings - Trial 06 CASES, Table of Cases 2006 California Judges Benchbook: Civil Proceedings - Trial , (NO.)	—	Other Secondary Source	—	—
—	California Judges Benchbook: Civil Proceedings - Trial 07 CASES, Table of Cases 2007 California Judges Benchbook: Civil Proceedings - Trial , (NO.)	—	Other Secondary Source	—	—

Treatment	Title	Date	Type	Depth	Headnote(s)
—	California Judges Benchbook: Civil Proceedings - Trial 08 CASES, Table of Cases 2008 California Judges Benchbook: Civil Proceedings - Trial , (NO.)	—	Other Secondary Source	—	—
—	California Judges Benchbook: Civil Proceedings - Trial 08 INDEX, Index 2008 California Judges Benchbook: Civil Proceedings - Trial , (NO.)	—	Other Secondary Source	—	—
—	California Judges Benchbook: Civil Proceedings - Trial CH 16 s 16.76, (S 16.76) Considerations in Fixing Amount of Fees California Judges Benchbook: Civil Proceedings - Trial , (NO.)	—	Other Secondary Source	—	—
—	California Real Estate 2d Digest Real Estate Sales s 32, In general California Real Estate 2d Digest Real Estate Sales , (NO.) An adult, non-dependent child of a member of a redevelopment agency may purchase real property within the agency's redevelopment project area provided that the member does not...	2010	Other Secondary Source	—	16 Cal.Rptr.2d
—	Miller and Starr California Real Estate s 10:143, Home equity sales contracts involving the sale or conveyance of residential property in foreclosure Miller and Starr California Real Estate , (NO.) Objectives of the Home Equity Sales Act. Special protection is given to a homeowner by the Home Equity Sales Act when a residence in foreclosure is sold to an equity purchaser. The...	2010	Other Secondary Source	—	6 Cal.Rptr.2d
—	Miller and Starr California Real Estate s 34:82, Amount of fees; allocation Miller and Starr California Real Estate , (NO.) The court has discretion to determine the amount. The amount of fees that can be recovered based on a contractual provision for fees is within the discretion of the trial court. On...	2010	Other Secondary Source	—	20 Cal.Rptr.2d

Treatment	Title	Date	Type	Depth	Headnote(s)
—	<p>Miller and Starr California Real Estate s 3:19, Salesperson as employee versus independent contractor-Liability of a broker for torts of a salesperson</p> <p>Miller and Starr California Real Estate , (NO.)</p> <p>Salespersons are employees or agents of the broker as a matter of law. It is clear that for purposes of the administration of the Real Estate Law and the obligations of the broker...</p>	2010	Other Secondary Source	—	—
—	<p>7 Witkin Cal. Proc. 5th Judgment s 311, In General.</p> <p>Witkin Cal. Proc. 5th Judgment , (NO.)</p>	—	Other Secondary Source	—	20 Cal.Rptr.2d
—	<p>4 Witkin, California Summary 10th Security Transactions in Real Property s 223, Definitions.</p> <p>Witkin, California Summary 10th Security Transactions in Real Property , (NO.)</p> <p>The following definitions apply to C.C. 1695 et seq.: (1) Residence in Foreclosure or Residential Real Property in Foreclosure. A residence consisting of one to four family...</p>	—	Other Secondary Source	—	3 Cal.Rptr.2d
—	<p>4 Witkin, California Summary 10th Security Transactions in Real Property s 226, Penalties and Seller's Remedies.</p> <p>Witkin, California Summary 10th Security Transactions in Real Property , (NO.)</p> <p>(1) Fine and Imprisonment. Each violation of the statute requiring the equity purchaser to provide a proper contract and prohibiting various acts during the cancellation period...</p>	—	Other Secondary Source	—	6 7 Cal.Rptr.2d
—	<p>3 Witkin, California Summary 10th Agency and Employment s 146, Ostensible Authority Not Found.</p> <p>Witkin, California Summary 10th Agency and Employment , (NO.)</p> <p>In Wiley B. Allen Co. v. Wood (1916) 32 C.A. 76, 162 P. 121, the local manager of a company had authority, in selling pianos, to make allowances on old instruments, to collect...</p>	—	Other Secondary Source	—	—

Treatment	Title	Date	Type	Depth	Headnote(s)
—	<p>CA Jur. 3d Real Estate--Selected Topics s 500, Breach by purchaser as justifying rescission by vendor; transactions involving residential real property in foreclosure</p> <p>CA Jur. 3d Real Estate--Selected Topics , (NO.)</p> <p>The vendor may rescind an executory contract for the sale of real property for the purchaser's failure to pay the purchase money. The vendor may rescind on the ground of failure of...</p>	2010	Other Secondary Source	—	<p>17</p> <p>Cal.Rptr.2d</p>
—	<p>CA Jur. 3d Real Estate--Selected Topics s 6, Home equity sales contracts-Violations</p> <p>CA Jur. 3d Real Estate--Selected Topics , (NO.)</p> <p>If any of specified provisions in the Home Equity Sales Contract Act, are violated, the seller can bring an action to recover actual damages, including reasonable attorney's fees...</p>	2010	Other Secondary Source	—	<p>20</p> <p>Cal.Rptr.2d</p>
—	<p>WONDERING ABOUT ALICE: JUDICIAL REFERENCES TO ALICE IN WONDERLAND AND THROUGH THE LOOKING GLASS, 28 Whittier L. Rev. 175, 317</p> <p>, (NO.)</p> <p>My father-in-law is a senior judge on the United States Tax Court. I was once told, erroneously it turns out, that he had a practice of liberally sprinkling his opinions with...</p>	2006	Law Review	—	—
—	<p>7 Witkin Cal. Proc. 5th Judgment s 230, Actions Involving Real Property or Environmental Issues.</p> <p>Witkin Cal. Proc. 5th Judgment , (NO.)</p>	—	Other Secondary Source	—	<p>18</p> <p>Cal.Rptr.2d</p>

Appellate History (1)

Direct History (1)

[Boquilon v. Beckwith](#)

49 Cal.App.4th 1697 , Cal.App. 1 Dist. , Oct. 11, 1996 , (NO.) , rehearing denied (Nov 05, 1996)

Intermediate Court

A

Boquilon v. Beckwith

57 Cal.Rptr.2d 503 | Oct 11, 1996

Cal.App. 1 Dist.

rehearing denied Nov 05, 1996

Trial Court